

Local Market Update – March 2019

This is a research tool provided by Realcomp.



East China Twp

St. Clair County

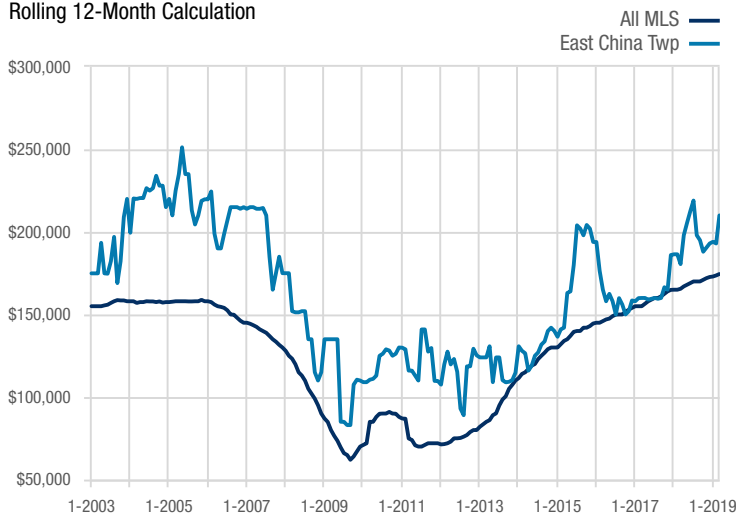
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	10	11	+ 10.0%	28	20	- 28.6%
Pending Sales	8	5	- 37.5%	16	14	- 12.5%
Closed Sales	8	3	- 62.5%	11	8	- 27.3%
Days on Market Until Sale	43	21	- 51.2%	60	51	- 15.0%
Median Sales Price*	\$157,000	\$274,000	+ 74.5%	\$161,000	\$302,000	+ 87.6%
Average Sales Price*	\$158,329	\$227,167	+ 43.5%	\$202,320	\$249,138	+ 23.1%
Percent of List Price Received*	106.2%	94.0%	- 11.5%	103.9%	96.0%	- 7.6%
Inventory of Homes for Sale	28	17	- 39.3%	—	—	—
Months Supply of Inventory	5.4	3.2	- 40.7%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	59	78	+ 32.2%
Median Sales Price*	—	—	—	\$132,000	\$180,000	+ 36.4%
Average Sales Price*	—	—	—	\$132,000	\$180,000	+ 36.4%
Percent of List Price Received*	—	—	—	94.4%	94.8%	+ 0.4%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

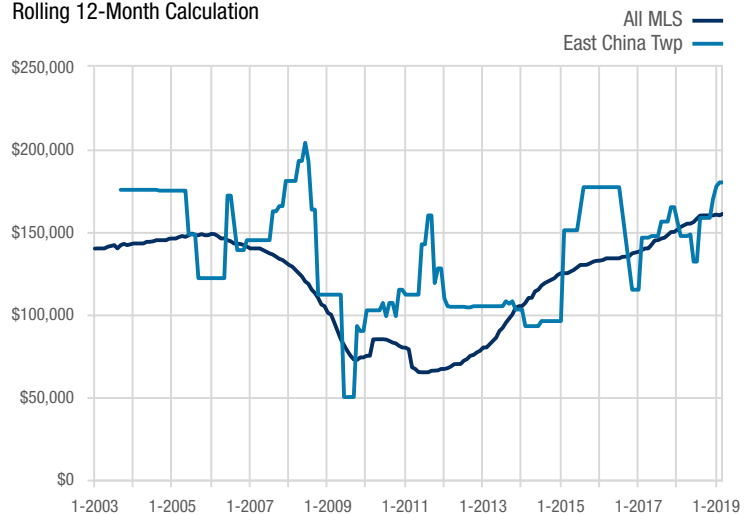
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.