

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Flushing

Genesee County

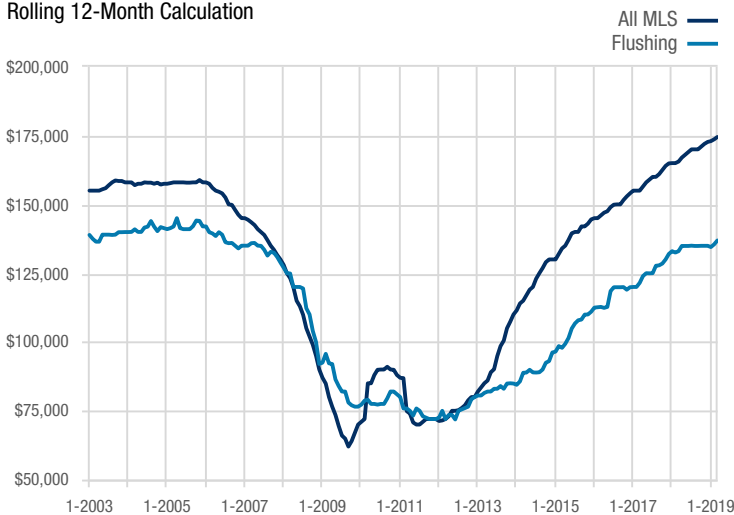
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	22	9	- 59.1%	48	37	- 22.9%
Pending Sales	20	14	- 30.0%	39	35	- 10.3%
Closed Sales	9	6	- 33.3%	30	29	- 3.3%
Days on Market Until Sale	57	81	+ 42.1%	63	56	- 11.1%
Median Sales Price*	\$97,900	\$126,780	+ 29.5%	\$123,900	\$132,000	+ 6.5%
Average Sales Price*	\$112,322	\$131,077	+ 16.7%	\$125,095	\$144,849	+ 15.8%
Percent of List Price Received*	98.4%	95.3%	- 3.2%	96.2%	97.2%	+ 1.0%
Inventory of Homes for Sale	46	20	- 56.5%	—	—	—
Months Supply of Inventory	3.2	1.6	- 50.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	1	1	0.0%	3	3	0.0%
Pending Sales	2	0	- 100.0%	2	2	0.0%
Closed Sales	1	1	0.0%	2	2	0.0%
Days on Market Until Sale	13	7	- 46.2%	8	58	+ 625.0%
Median Sales Price*	\$160,000	\$41,600	- 74.0%	\$139,950	\$74,300	- 46.9%
Average Sales Price*	\$160,000	\$41,600	- 74.0%	\$139,950	\$74,300	- 46.9%
Percent of List Price Received*	91.4%	94.8%	+ 3.7%	95.7%	98.4%	+ 2.8%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.9	1.3	- 31.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

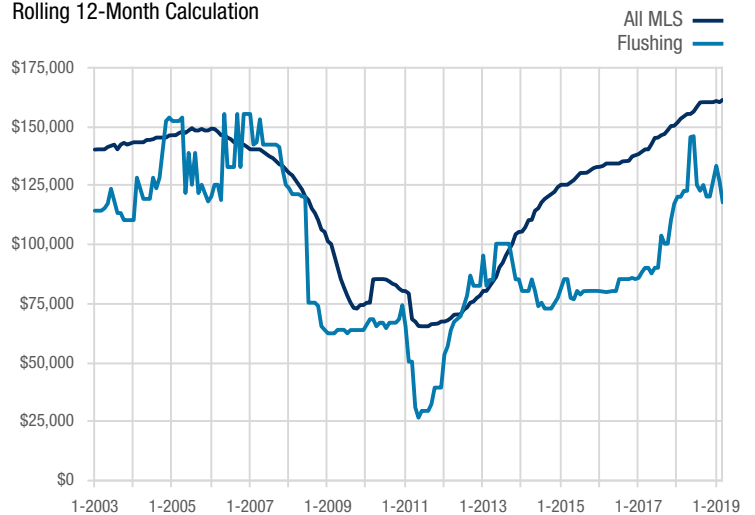
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.