

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Ira Twp

St. Clair County

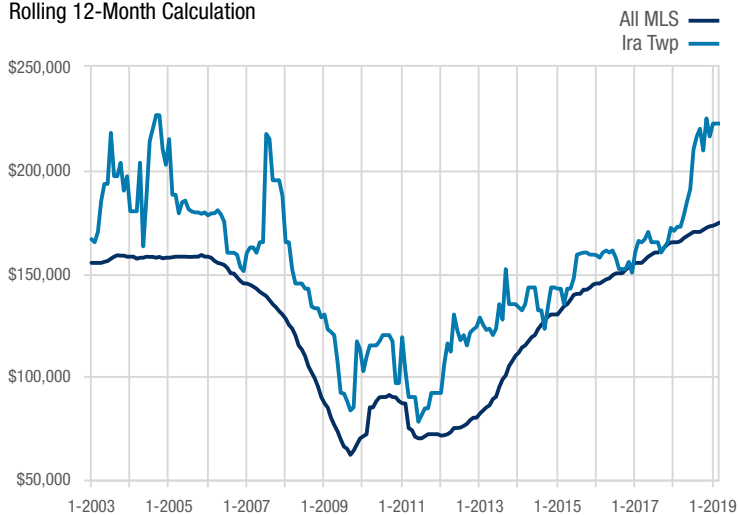
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	4	8	+ 100.0%	10	18	+ 80.0%
Pending Sales	6	3	- 50.0%	9	9	0.0%
Closed Sales	3	3	0.0%	7	7	0.0%
Days on Market Until Sale	130	12	- 90.8%	80	24	- 70.0%
Median Sales Price*	\$139,900	\$183,000	+ 30.8%	\$161,500	\$195,000	+ 20.7%
Average Sales Price*	\$204,967	\$206,000	+ 0.5%	\$250,543	\$206,429	- 17.6%
Percent of List Price Received*	96.4%	99.9%	+ 3.6%	97.5%	96.5%	- 1.0%
Inventory of Homes for Sale	10	16	+ 60.0%	—	—	—
Months Supply of Inventory	2.3	3.7	+ 60.9%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

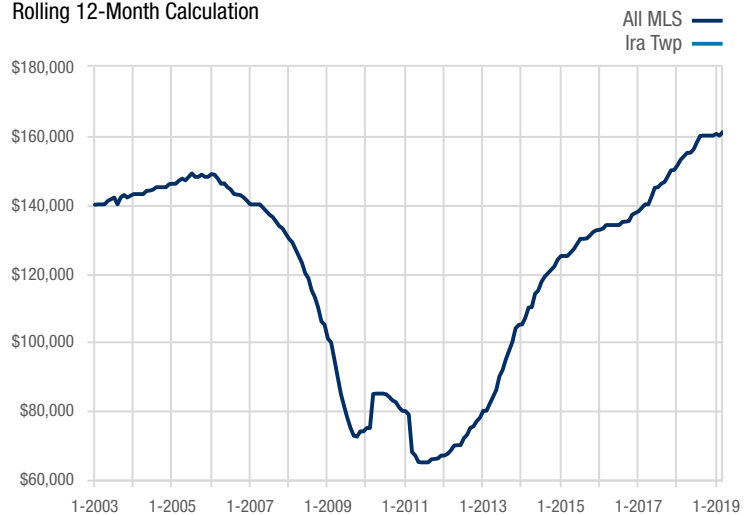
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.