

# Local Market Update – March 2019

This is a research tool provided by Realcomp.



## Leonard Vlg

Oakland County

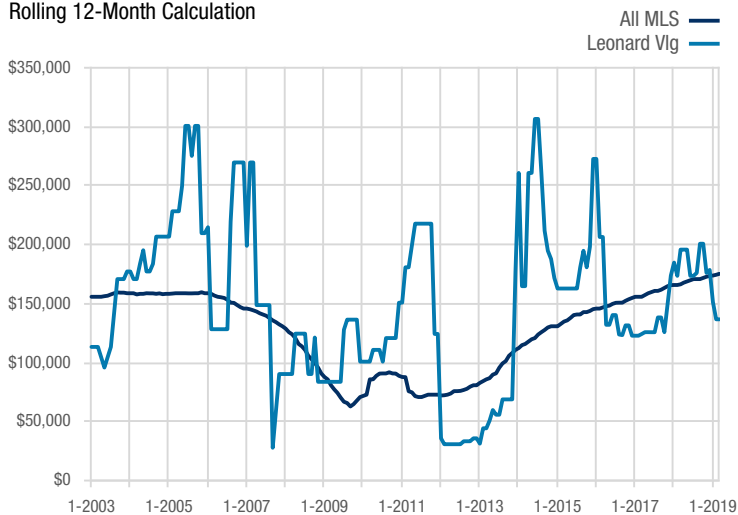
| Residential<br>Key Metrics      | March |      |          | Year to Date |             |          |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
|                                 | 2018  | 2019 | % Change | Thru 3-2018  | Thru 3-2019 | % Change |
| New Listings                    | 3     | 1    | - 66.7%  | 3            | 7           | + 133.3% |
| Pending Sales                   | 1     | 0    | - 100.0% | 2            | 0           | - 100.0% |
| Closed Sales                    | 0     | 0    | 0.0%     | 2            | 2           | 0.0%     |
| Days on Market Until Sale       | —     | —    | —        | 133          | 90          | - 32.3%  |
| Median Sales Price*             | —     | —    | —        | \$177,750    | \$135,900   | - 23.5%  |
| Average Sales Price*            | —     | —    | —        | \$177,750    | \$135,900   | - 23.5%  |
| Percent of List Price Received* | —     | —    | —        | 92.6%        | 97.1%       | + 4.9%   |
| Inventory of Homes for Sale     | 10    | 8    | - 20.0%  | —            | —           | —        |
| Months Supply of Inventory      | 7.0   | 8.0  | + 14.3%  | —            | —           | —        |

| Condo<br>Key Metrics            | March |      |          | Year to Date |             |          |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
|                                 | 2018  | 2019 | % Change | Thru 3-2018  | Thru 3-2019 | % Change |
| New Listings                    | 0     | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0     | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0     | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —     | —    | —        | —            | —           | —        |
| Median Sales Price*             | —     | —    | —        | —            | —           | —        |
| Average Sales Price*            | —     | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —     | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0     | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —     | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

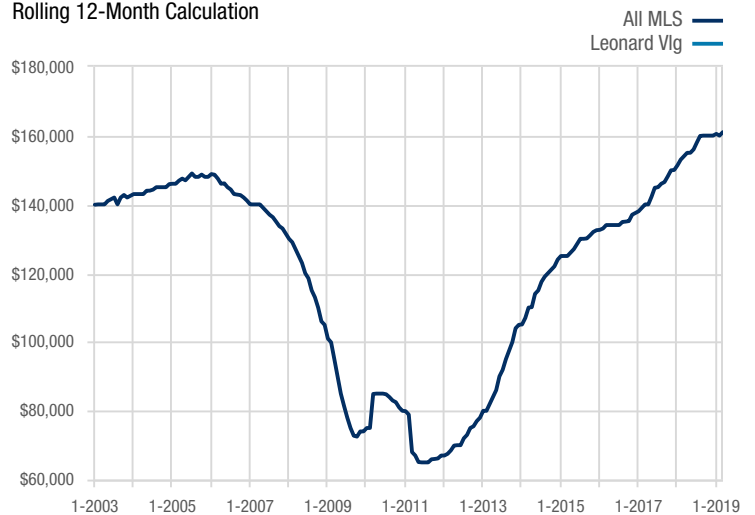
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.