

Local Market Update – March 2019

This is a research tool provided by Realcomp.



North Branch Vlg

Lapeer County

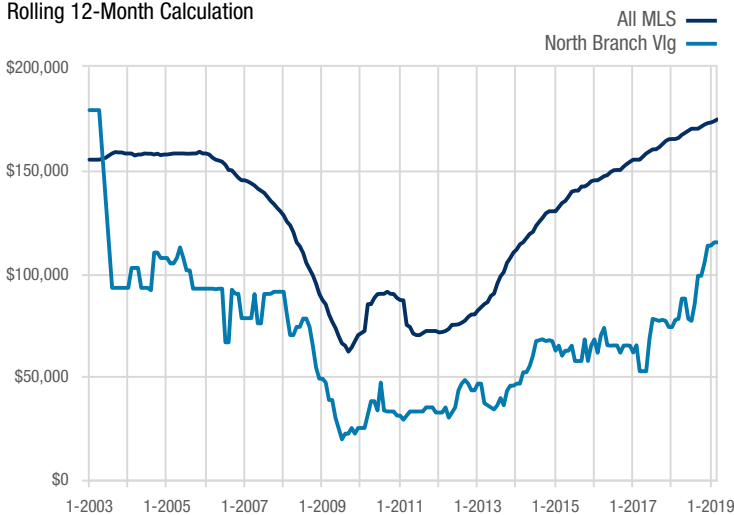
| Residential Key Metrics | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|------------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 3-2018 | Thru 3-2019 | % Change |
| New Listings | 1 | 3 | + 200.0% | 5 | 7 | + 40.0% |
| Pending Sales | 0 | 1 | — | 4 | 2 | - 50.0% |
| Closed Sales | 1 | 1 | 0.0% | 3 | 3 | 0.0% |
| Days on Market Until Sale | 1 | 65 | + 6,400.0% | 23 | 53 | + 130.4% |
| Median Sales Price* | \$115,000 | \$159,000 | + 38.3% | \$111,800 | \$120,000 | + 7.3% |
| Average Sales Price* | \$115,000 | \$159,000 | + 38.3% | \$108,933 | \$126,333 | + 16.0% |
| Percent of List Price Received* | 95.9% | 100.0% | + 4.3% | 95.8% | 101.4% | + 5.8% |
| Inventory of Homes for Sale | 3 | 8 | + 166.7% | — | — | — |
| Months Supply of Inventory | 1.6 | 3.5 | + 118.8% | — | — | — |

| Condo Key Metrics | March | | | Year to Date | | |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 3-2018 | Thru 3-2019 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

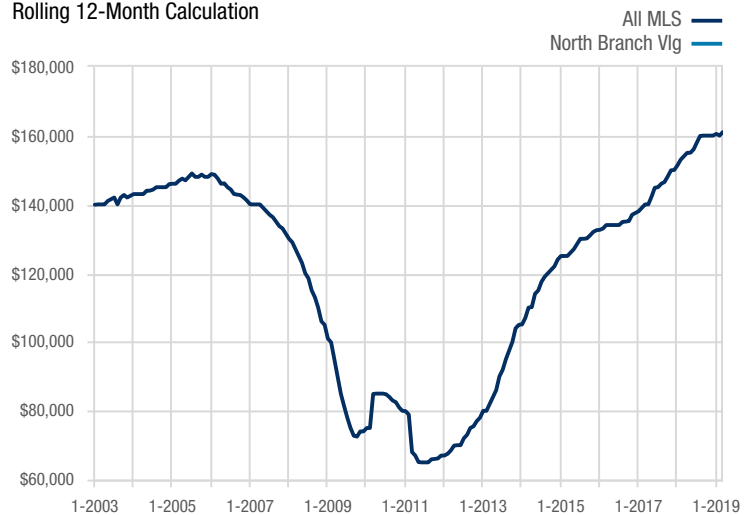
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.