

Local Market Update – March 2019

This is a research tool provided by Realcomp.



St. Clair

St. Clair County

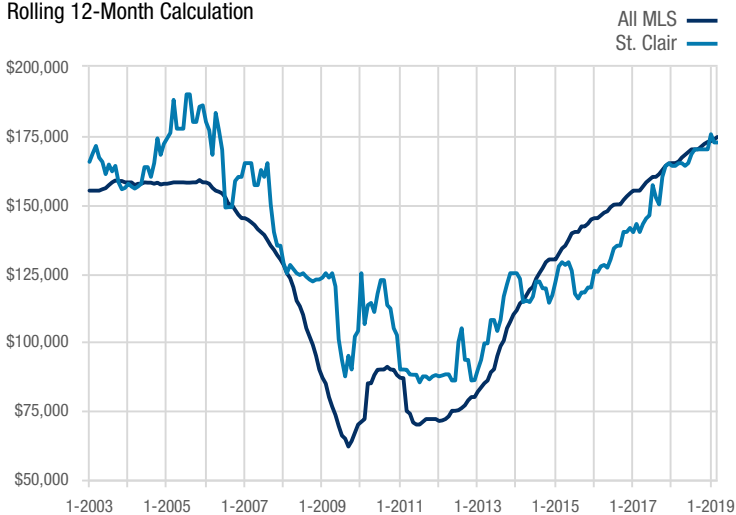
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	15	6	- 60.0%	34	18	- 47.1%
Pending Sales	13	7	- 46.2%	33	18	- 45.5%
Closed Sales	10	6	- 40.0%	23	20	- 13.0%
Days on Market Until Sale	79	53	- 32.9%	66	49	- 25.8%
Median Sales Price*	\$223,250	\$226,000	+ 1.2%	\$169,000	\$159,250	- 5.8%
Average Sales Price*	\$203,790	\$201,167	- 1.3%	\$180,591	\$167,108	- 7.5%
Percent of List Price Received*	97.1%	94.7%	- 2.5%	98.3%	97.2%	- 1.1%
Inventory of Homes for Sale	26	12	- 53.8%	—	—	—
Months Supply of Inventory	2.4	1.3	- 45.8%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	64	—	—
Median Sales Price*	—	—	—	\$192,000	—	—
Average Sales Price*	—	—	—	\$192,000	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

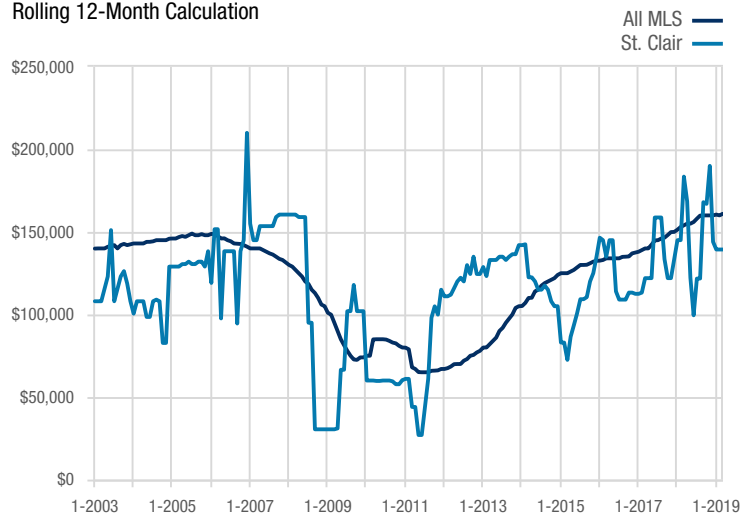
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.