

# Local Market Update – March 2019

This is a research tool provided by Realcomp.



## Saline

### Washtenaw County

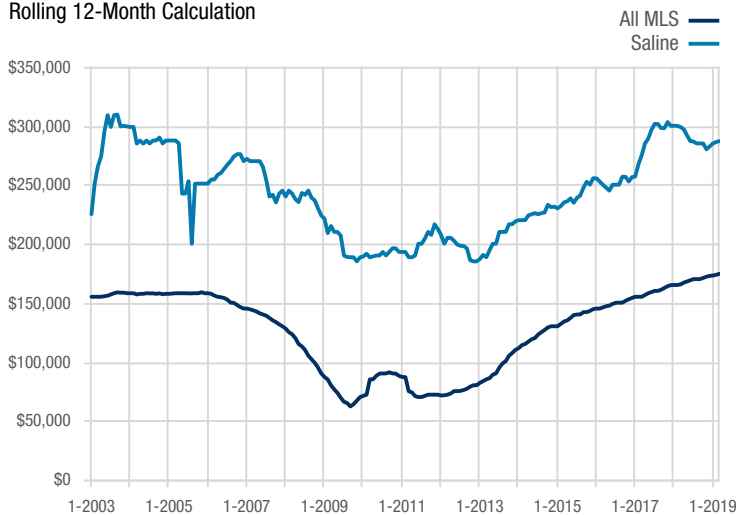
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	15	17	+ 13.3%	25	43	+ 72.0%
Pending Sales	7	12	+ 71.4%	17	24	+ 41.2%
Closed Sales	3	3	0.0%	16	17	+ 6.3%
Days on Market Until Sale	11	19	+ 72.7%	34	39	+ 14.7%
Median Sales Price*	\$260,000	<b>\$303,000</b>	+ 16.5%	\$297,500	<b>\$345,500</b>	+ 16.1%
Average Sales Price*	\$276,333	<b>\$307,333</b>	+ 11.2%	\$288,908	<b>\$380,108</b>	+ 31.6%
Percent of List Price Received*	98.5%	<b>99.7%</b>	+ 1.2%	96.8%	<b>104.8%</b>	+ 8.3%
Inventory of Homes for Sale	22	37	+ 68.2%	—	—	—
Months Supply of Inventory	2.1	3.4	+ 61.9%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	2	7	+ 250.0%	11	18	+ 63.6%
Pending Sales	3	7	+ 133.3%	6	9	+ 50.0%
Closed Sales	4	6	+ 50.0%	7	9	+ 28.6%
Days on Market Until Sale	38	33	- 13.2%	34	59	+ 73.5%
Median Sales Price*	\$221,500	<b>\$276,250</b>	+ 24.7%	\$265,000	<b>\$289,000</b>	+ 9.1%
Average Sales Price*	\$218,975	<b>\$297,843</b>	+ 36.0%	\$244,041	<b>\$310,628</b>	+ 27.3%
Percent of List Price Received*	98.1%	<b>100.6%</b>	+ 2.5%	97.5%	<b>101.2%</b>	+ 3.8%
Inventory of Homes for Sale	22	22	0.0%	—	—	—
Months Supply of Inventory	5.1	6.3	+ 23.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

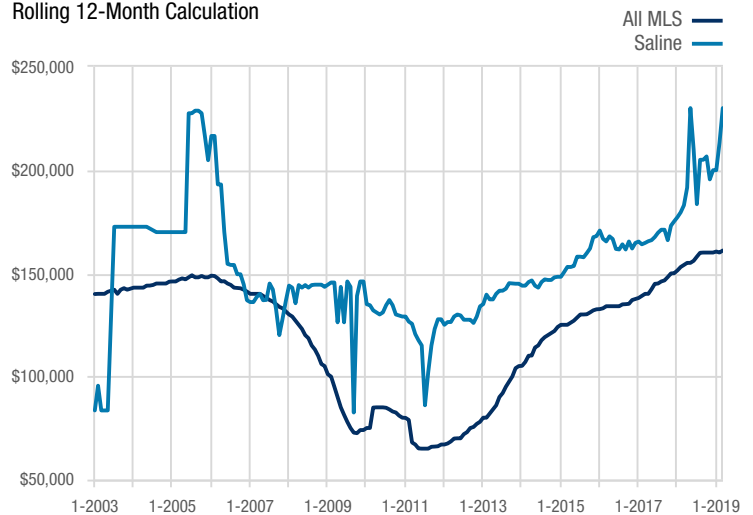
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.