

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Taylor Wayne County

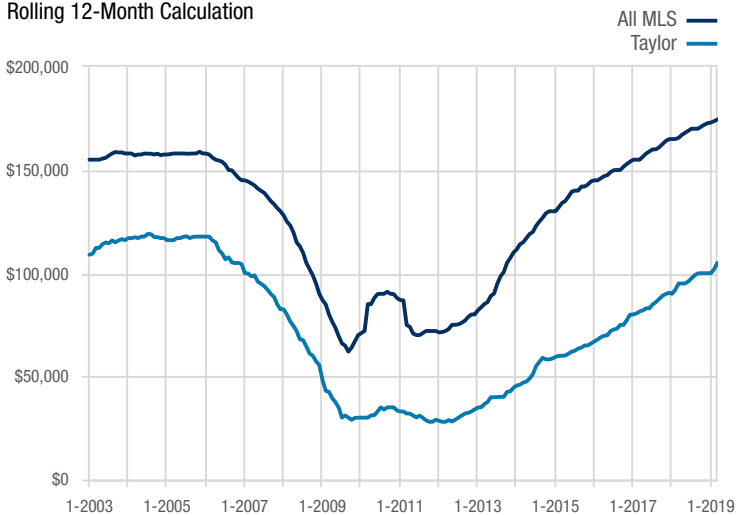
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	75	67	- 10.7%	211	179	- 15.2%
Pending Sales	60	76	+ 26.7%	182	185	+ 1.6%
Closed Sales	61	56	- 8.2%	178	158	- 11.2%
Days on Market Until Sale	45	45	0.0%	44	43	- 2.3%
Median Sales Price*	\$92,000	\$104,500	+ 13.6%	\$90,000	\$106,000	+ 17.8%
Average Sales Price*	\$99,415	\$114,164	+ 14.8%	\$101,981	\$114,188	+ 12.0%
Percent of List Price Received*	94.9%	98.8%	+ 4.1%	96.7%	97.4%	+ 0.7%
Inventory of Homes for Sale	173	84	- 51.4%	—	—	—
Months Supply of Inventory	2.7	1.2	- 55.6%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	8	7	- 12.5%	23	26	+ 13.0%
Pending Sales	7	9	+ 28.6%	17	23	+ 35.3%
Closed Sales	5	5	0.0%	16	18	+ 12.5%
Days on Market Until Sale	23	19	- 17.4%	32	35	+ 9.4%
Median Sales Price*	\$73,000	\$40,000	- 45.2%	\$74,000	\$72,266	- 2.3%
Average Sales Price*	\$73,800	\$66,400	- 10.0%	\$83,063	\$83,261	+ 0.2%
Percent of List Price Received*	95.9%	95.8%	- 0.1%	94.7%	95.0%	+ 0.3%
Inventory of Homes for Sale	17	13	- 23.5%	—	—	—
Months Supply of Inventory	3.4	1.9	- 44.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

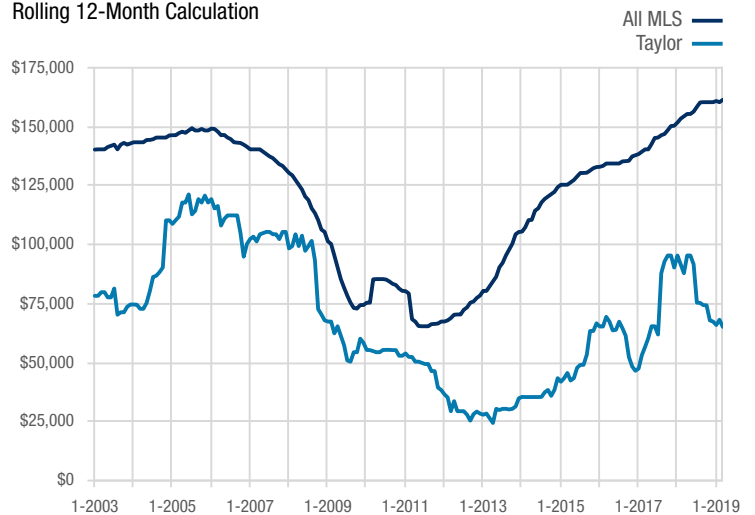
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.