

Washtenaw County

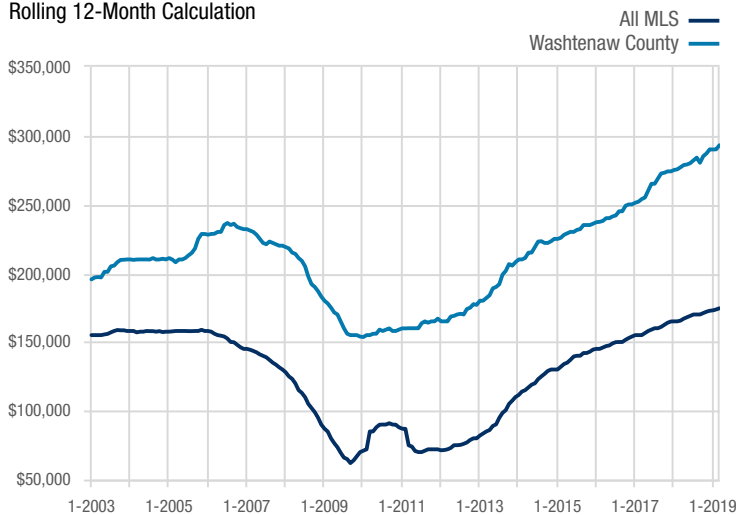
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	435	484	+ 11.3%	921	1,076	+ 16.8%
Pending Sales	259	247	- 4.6%	651	635	- 2.5%
Closed Sales	219	208	- 5.0%	590	552	- 6.4%
Days on Market Until Sale	43	43	0.0%	47	45	- 4.3%
Median Sales Price*	\$271,200	\$307,500	+ 13.4%	\$275,255	\$288,500	+ 4.8%
Average Sales Price*	\$309,385	\$356,168	+ 15.1%	\$326,445	\$330,950	+ 1.4%
Percent of List Price Received*	98.6%	98.8%	+ 0.2%	98.4%	98.3%	- 0.1%
Inventory of Homes for Sale	767	934	+ 21.8%	—	—	—
Months Supply of Inventory	2.5	3.2	+ 28.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	106	154	+ 45.3%	239	325	+ 36.0%
Pending Sales	73	61	- 16.4%	165	186	+ 12.7%
Closed Sales	60	65	+ 8.3%	139	172	+ 23.7%
Days on Market Until Sale	31	43	+ 38.7%	37	61	+ 64.9%
Median Sales Price*	\$212,450	\$215,000	+ 1.2%	\$212,500	\$227,500	+ 7.1%
Average Sales Price*	\$238,057	\$272,246	+ 14.4%	\$250,263	\$280,613	+ 12.1%
Percent of List Price Received*	100.5%	98.8%	- 1.7%	99.4%	99.0%	- 0.4%
Inventory of Homes for Sale	199	313	+ 57.3%	—	—	—
Months Supply of Inventory	2.4	4.0	+ 66.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

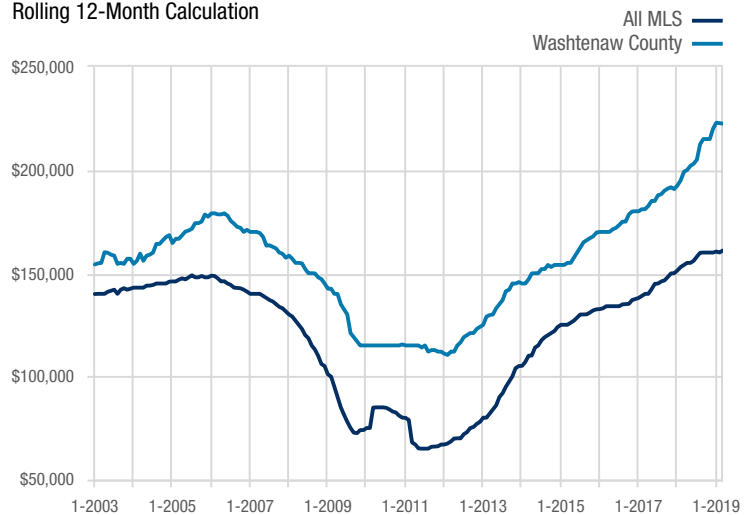
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.