Local Market Update – May 2019A Research Tool Provided by Realcomp



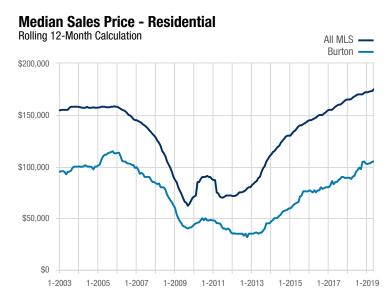
Burton

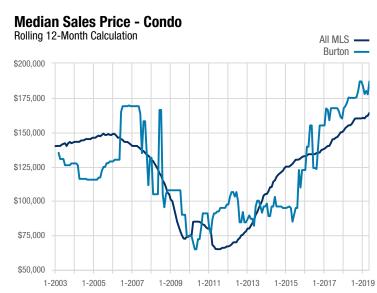
Genesee County

| Residential | | May | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 5-2018 | Thru 5-2019 | % Change | | |
| New Listings | 61 | 64 | + 4.9% | 221 | 228 | + 3.2% | | |
| Pending Sales | 38 | 56 | + 47.4% | 192 | 212 | + 10.4% | | |
| Closed Sales | 41 | 45 | + 9.8% | 170 | 172 | + 1.2% | | |
| Days on Market Until Sale | 38 | 46 | + 21.1% | 48 | 46 | - 4.2% | | |
| Median Sales Price* | \$88,000 | \$102,000 | + 15.9% | \$88,000 | \$96,750 | + 9.9% | | |
| Average Sales Price* | \$104,236 | \$96,590 | - 7.3% | \$97,171 | \$108,164 | + 11.3% | | |
| Percent of List Price Received* | 96.8% | 96.7% | - 0.1% | 96.9% | 97.3% | + 0.4% | | |
| Inventory of Homes for Sale | 134 | 62 | - 53.7% | | _ | _ | | |
| Months Supply of Inventory | 3.6 | 1.5 | - 58.3% | | | | | |

| Condo | | May | | | Year to Date | | |
|---------------------------------|------|-----------|--------------|-------------|--------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 5-2018 | Thru 5-2019 | % Change | |
| New Listings | 0 | 0 | 0.0% | 6 | 13 | + 116.7% | |
| Pending Sales | 2 | 1 | - 50.0% | 8 | 8 | 0.0% | |
| Closed Sales | 0 | 5 | _ | 9 | 11 | + 22.2% | |
| Days on Market Until Sale | _ | 15 | _ | 38 | 33 | - 13.2% | |
| Median Sales Price* | | \$248,400 | _ | \$198,000 | \$206,475 | + 4.3% | |
| Average Sales Price* | _ | \$232,695 | _ | \$197,186 | \$201,589 | + 2.2% | |
| Percent of List Price Received* | | 99.3% | _ | 100.3% | 98.8% | - 1.5% | |
| Inventory of Homes for Sale | 8 | 7 | - 12.5% | | _ | | |
| Months Supply of Inventory | 4.4 | 3.5 | - 20.5% | | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.