

Imlay City

Lapeer County

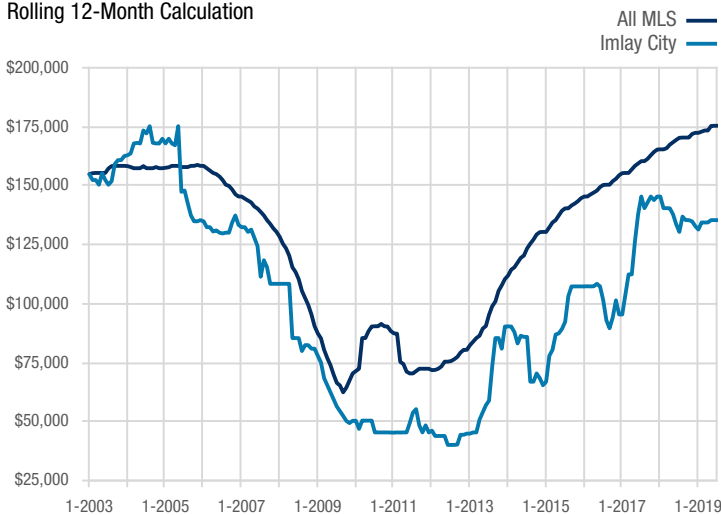
Residential Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	6	8	+ 33.3%	30	50	+ 66.7%
Pending Sales	6	8	+ 33.3%	27	37	+ 37.0%
Closed Sales	4	7	+ 75.0%	26	28	+ 7.7%
Days on Market Until Sale	21	5	- 76.2%	43	36	- 16.3%
Median Sales Price*	\$156,375	\$150,000	- 4.1%	\$132,000	\$147,500	+ 11.7%
Average Sales Price*	\$159,438	\$135,557	- 15.0%	\$141,956	\$145,471	+ 2.5%
Percent of List Price Received*	97.9%	99.9%	+ 2.0%	97.7%	97.6%	- 0.1%
Inventory of Homes for Sale	7	8	+ 14.3%	—	—	—
Months Supply of Inventory	2.0	1.7	- 15.0%	—	—	—

Condo Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	2	+ 100.0%	16	9	- 43.8%
Pending Sales	4	1	- 75.0%	11	3	- 72.7%
Closed Sales	0	1	—	7	3	- 57.1%
Days on Market Until Sale	—	59	—	62	53	- 14.5%
Median Sales Price*	—	\$81,000	—	\$179,900	\$199,900	+ 11.1%
Average Sales Price*	—	\$81,000	—	\$167,357	\$160,267	- 4.2%
Percent of List Price Received*	—	100.0%	—	98.3%	100.0%	+ 1.7%
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.1	4.0	+ 90.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

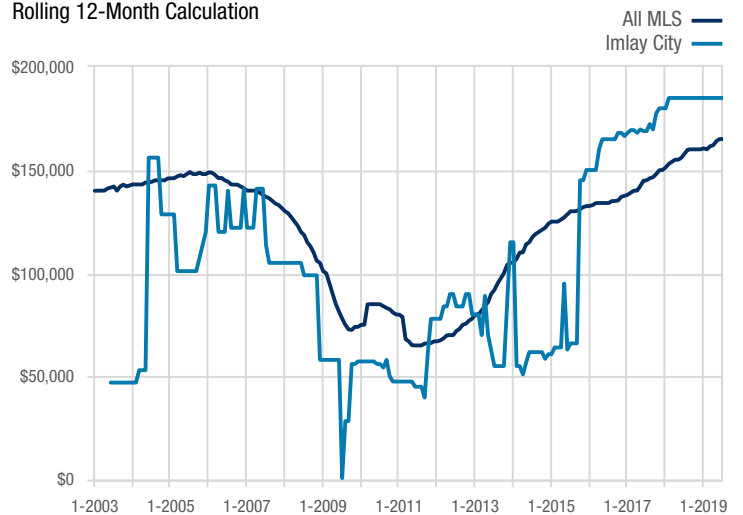
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.