

South Lyon

Oakland County

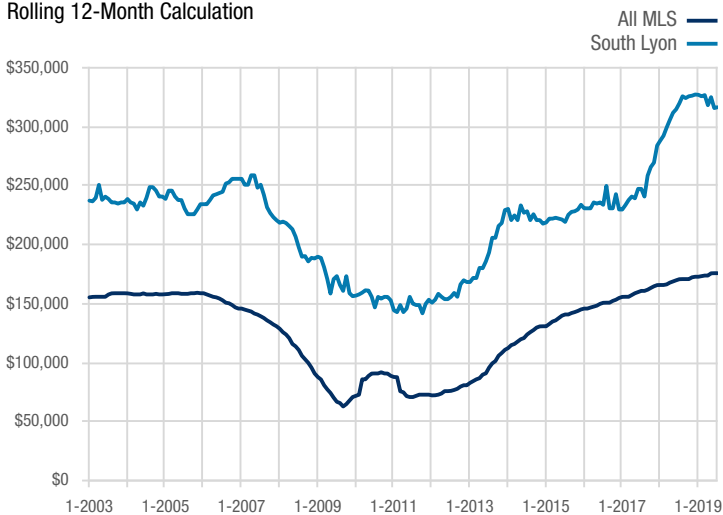
Residential Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	19	26	+ 36.8%	152	164	+ 7.9%
Pending Sales	17	15	- 11.8%	100	96	- 4.0%
Closed Sales	13	10	- 23.1%	93	78	- 16.1%
Days on Market Until Sale	11	28	+ 154.5%	21	31	+ 47.6%
Median Sales Price*	\$345,000	\$396,375	+ 14.9%	\$338,000	\$316,650	- 6.3%
Average Sales Price*	\$320,224	\$371,185	+ 15.9%	\$331,051	\$336,778	+ 1.7%
Percent of List Price Received*	100.5%	100.8%	+ 0.3%	99.7%	98.9%	- 0.8%
Inventory of Homes for Sale	41	45	+ 9.8%	—	—	—
Months Supply of Inventory	3.4	3.8	+ 11.8%	—	—	—

Condo Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	15	11	- 26.7%	92	85	- 7.6%
Pending Sales	15	17	+ 13.3%	83	69	- 16.9%
Closed Sales	15	10	- 33.3%	72	59	- 18.1%
Days on Market Until Sale	22	15	- 31.8%	29	33	+ 13.8%
Median Sales Price*	\$112,000	\$128,500	+ 14.7%	\$113,750	\$116,250	+ 2.2%
Average Sales Price*	\$115,733	\$132,490	+ 14.5%	\$113,905	\$129,413	+ 13.6%
Percent of List Price Received*	95.4%	99.3%	+ 4.1%	97.1%	97.8%	+ 0.7%
Inventory of Homes for Sale	11	12	+ 9.1%	—	—	—
Months Supply of Inventory	1.0	1.3	+ 30.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

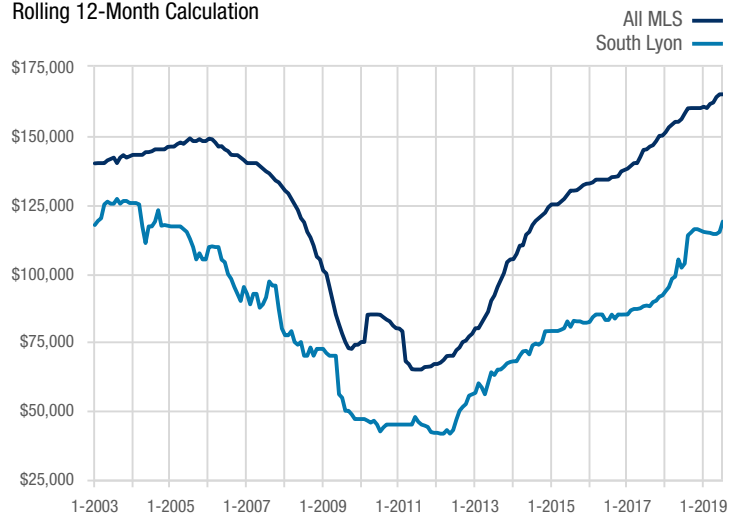
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.