

# Local Market Update – July 2020

A Research Tool Provided by Realcomp



## Berlin Twp

St. Clair County

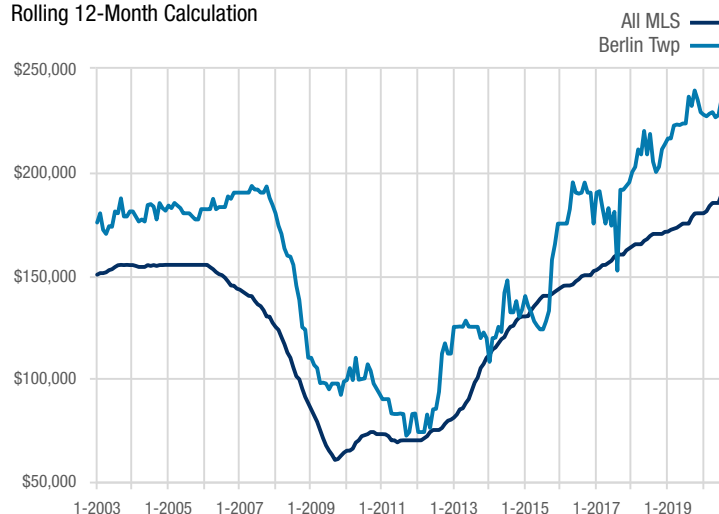
Residential	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	4	5	+ 25.0%	38	23	- 39.5%
Pending Sales	5	5	0.0%	22	23	+ 4.5%
Closed Sales	5	5	0.0%	19	23	+ 21.1%
Days on Market Until Sale	26	73	+ 180.8%	60	84	+ 40.0%
Median Sales Price*	\$226,500	\$290,000	+ 28.0%	\$229,000	\$250,000	+ 9.2%
Average Sales Price*	\$233,080	\$270,780	+ 16.2%	\$229,461	\$241,698	+ 5.3%
Percent of List Price Received*	97.0%	99.2%	+ 2.3%	96.2%	97.6%	+ 1.5%
Inventory of Homes for Sale	17	5	- 70.6%	—	—	—
Months Supply of Inventory	5.7	1.6	- 71.9%	—	—	—

Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

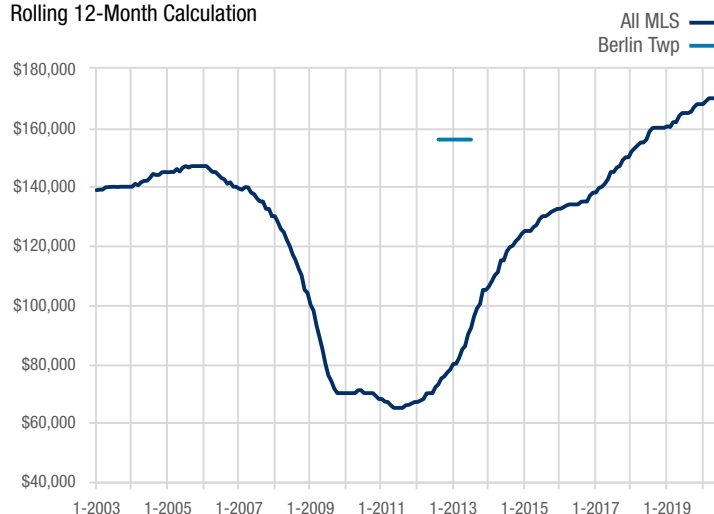
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.