

Local Market Update – July 2020

A Research Tool Provided by Realcomp



Clio

Genesee County

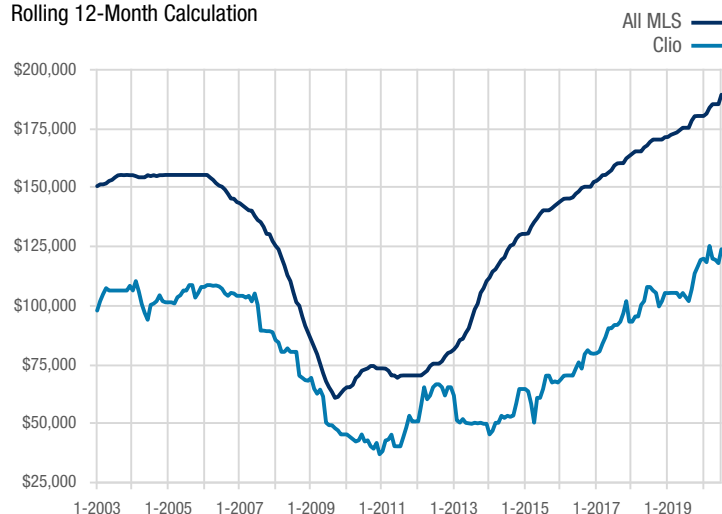
Residential	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	3	4	+ 33.3%	37	29	- 21.6%
Pending Sales	4	7	+ 75.0%	20	38	+ 90.0%
Closed Sales	4	6	+ 50.0%	16	28	+ 75.0%
Days on Market Until Sale	21	199	+ 847.6%	49	86	+ 75.5%
Median Sales Price*	\$102,450	\$126,750	+ 23.7%	\$117,075	\$123,250	+ 5.3%
Average Sales Price*	\$100,725	\$141,833	+ 40.8%	\$112,669	\$124,575	+ 10.6%
Percent of List Price Received*	101.3%	99.2%	- 2.1%	97.5%	98.4%	+ 0.9%
Inventory of Homes for Sale	15	3	- 80.0%	—	—	—
Months Supply of Inventory	4.5	0.6	- 86.7%	—	—	—

Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

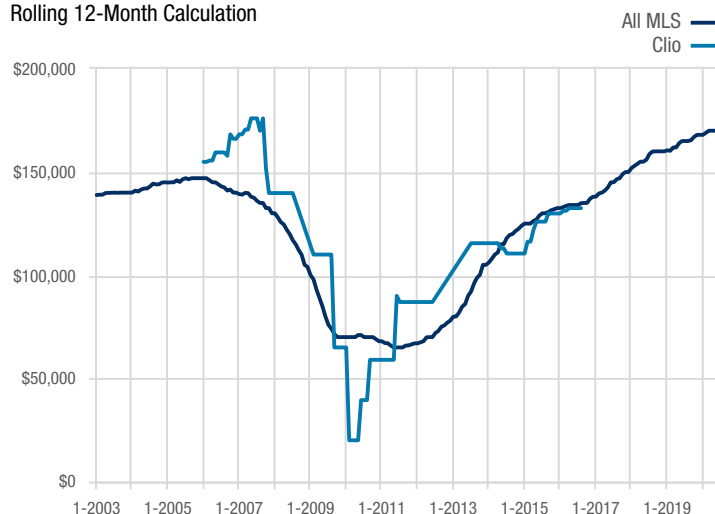
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.