

Local Market Update – July 2020

A Research Tool Provided by Realcomp



Croswell

Sanilac County

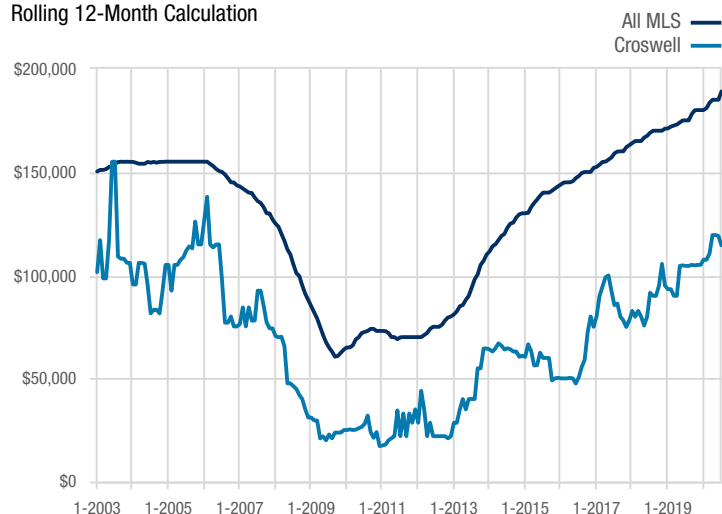
Residential	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	9	4	- 55.6%	34	12	- 64.7%
Pending Sales	1	3	+ 200.0%	21	16	- 23.8%
Closed Sales	2	1	- 50.0%	20	13	- 35.0%
Days on Market Until Sale	5	18	+ 260.0%	96	94	- 2.1%
Median Sales Price*	\$116,750	\$85,000	- 27.2%	\$104,750	\$119,000	+ 13.6%
Average Sales Price*	\$116,750	\$85,000	- 27.2%	\$109,580	\$134,388	+ 22.6%
Percent of List Price Received*	102.3%	106.4%	+ 4.0%	96.9%	95.8%	- 1.1%
Inventory of Homes for Sale	19	6	- 68.4%	—	—	—
Months Supply of Inventory	6.7	1.9	- 71.6%	—	—	—

Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

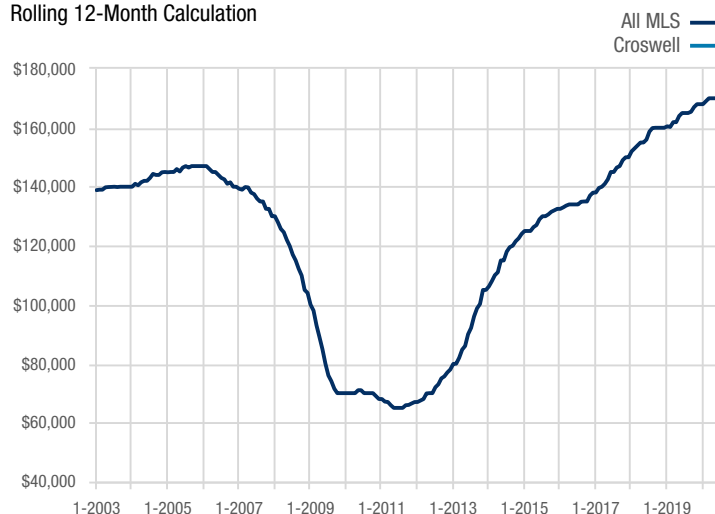
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.