Local Market Update – July 2020A Research Tool Provided by Realcomp



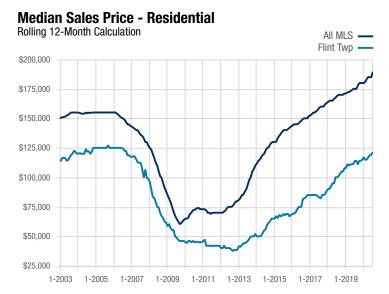
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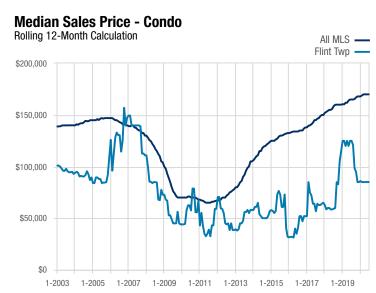
Genesee County

Residential		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	42	34	- 19.0%	310	185	- 40.3%		
Pending Sales	38	32	- 15.8%	258	181	- 29.8%		
Closed Sales	37	30	- 18.9%	240	133	- 44.6%		
Days on Market Until Sale	31	58	+ 87.1%	48	65	+ 35.4%		
Median Sales Price*	\$112,500	\$143,500	+ 27.6%	\$113,950	\$129,000	+ 13.2%		
Average Sales Price*	\$104,085	\$142,266	+ 36.7%	\$116,594	\$125,983	+ 8.1%		
Percent of List Price Received*	96.1%	99.8%	+ 3.9%	97.0%	97.3%	+ 0.3%		
Inventory of Homes for Sale	84	37	- 56.0%		_	_		
Months Supply of Inventory	2.6	1.4	- 46.2%					

Condo		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	2	2	0.0%	13	10	- 23.1%		
Pending Sales	2	3	+ 50.0%	12	13	+ 8.3%		
Closed Sales	2	4	+ 100.0%	9	9	0.0%		
Days on Market Until Sale	74	35	- 52.7%	42	68	+ 61.9%		
Median Sales Price*	\$118,500	\$131,000	+ 10.5%	\$87,000	\$104,900	+ 20.6%		
Average Sales Price*	\$118,500	\$140,450	+ 18.5%	\$91,800	\$114,744	+ 25.0%		
Percent of List Price Received*	106.7%	99.3%	- 6.9%	99.5%	95.3%	- 4.2%		
Inventory of Homes for Sale	3	0	- 100.0%		_	_		
Months Supply of Inventory	1.1		_					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.