## **Local Market Update – July 2020**A Research Tool Provided by Realcomp



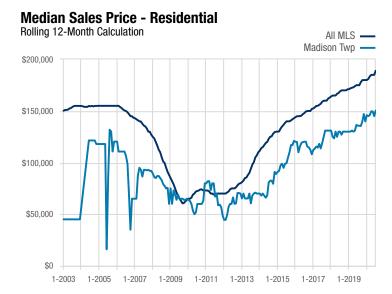
## **Madison Twp**

## **Lenawee County**

| Residential                     | July      |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2019      | 2020      | % Change | Thru 7-2019  | Thru 7-2020 | % Change |  |
| New Listings                    | 8         | 8         | 0.0%     | 58           | 43          | - 25.9%  |  |
| Pending Sales                   | 12        | 6         | - 50.0%  | 52           | 32          | - 38.5%  |  |
| Closed Sales                    | 11        | 12        | + 9.1%   | 47           | 32          | - 31.9%  |  |
| Days on Market Until Sale       | 57        | 90        | + 57.9%  | 52           | 78          | + 50.0%  |  |
| Median Sales Price*             | \$125,000 | \$189,500 | + 51.6%  | \$136,500    | \$155,350   | + 13.8%  |  |
| Average Sales Price*            | \$147,137 | \$255,575 | + 73.7%  | \$155,057    | \$193,984   | + 25.1%  |  |
| Percent of List Price Received* | 99.2%     | 96.9%     | - 2.3%   | 98.7%        | 96.3%       | - 2.4%   |  |
| Inventory of Homes for Sale     | 12        | 21        | + 75.0%  |              | _           | _        |  |
| Months Supply of Inventory      | 1.5       | 4.0       | + 166.7% |              |             |          |  |

| Condo                           |      | July      |          |             | Year to Date |          |  |  |
|---------------------------------|------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2019 | 2020      | % Change | Thru 7-2019 | Thru 7-2020  | % Change |  |  |
| New Listings                    | 0    | 1         | _        | 0           | 5            |          |  |  |
| Pending Sales                   | 0    | 0         | 0.0%     | 1           | 1            | 0.0%     |  |  |
| Closed Sales                    | 0    | 1         | _        | 1           | 2            | + 100.0% |  |  |
| Days on Market Until Sale       | _    | 186       | _        | 37          | 93           | + 151.4% |  |  |
| Median Sales Price*             | _    | \$262,875 | _        | \$125,000   | \$270,388    | + 116.3% |  |  |
| Average Sales Price*            | _    | \$262,875 | _        | \$125,000   | \$270,388    | + 116.3% |  |  |
| Percent of List Price Received* | _    | 100.0%    | _        | 100.0%      | 100.0%       | 0.0%     |  |  |
| Inventory of Homes for Sale     | 0    | 3         | _        |             | _            | _        |  |  |
| Months Supply of Inventory      | _    | 3.0       | _        |             |              |          |  |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.