

Local Market Update – July 2020

A Research Tool Provided by Realcomp



NOCBOR® Report

Covers the following northern areas of Oakland County: Auburn Hills, Bloomfield Twp, Brandon Twp, City of the Village of Clarkston, Springfield Twp, Fenton, Groveland Twp, Holly Twp, Holly Vlg, Independence Twp, Keego Harbor, Lake Angelus, Lake Orion Vlg, Orchard Lake, Orion Twp, Ortonville Vlg, Oxford Twp, Oxford Vlg, Pontiac, Rose Twp, Sylvan Lake and Waterford Twp.

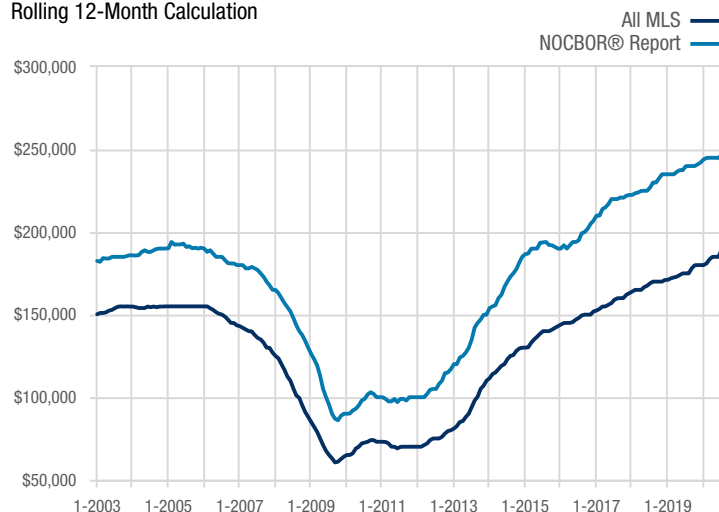
Residential	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	745	653	- 12.3%	4,425	3,526	- 20.3%
Pending Sales	480	549	+ 14.4%	2,737	2,485	- 9.2%
Closed Sales	449	463	+ 3.1%	2,443	2,045	- 16.3%
Days on Market Until Sale	37	33	- 10.8%	40	42	+ 5.0%
Median Sales Price*	\$256,000	\$280,000	+ 9.4%	\$244,450	\$250,050	+ 2.3%
Average Sales Price*	\$320,689	\$331,941	+ 3.5%	\$302,656	\$308,733	+ 2.0%
Percent of List Price Received*	98.2%	99.1%	+ 0.9%	97.9%	97.9%	0.0%
Inventory of Homes for Sale	1,393	860	- 38.3%	—	—	—
Months Supply of Inventory	3.8	2.5	- 34.2%	—	—	—

Condo	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	134	112	- 16.4%	735	576	- 21.6%
Pending Sales	80	86	+ 7.5%	443	422	- 4.7%
Closed Sales	73	76	+ 4.1%	398	340	- 14.6%
Days on Market Until Sale	27	42	+ 55.6%	32	47	+ 46.9%
Median Sales Price*	\$180,000	\$192,500	+ 6.9%	\$179,450	\$175,500	- 2.2%
Average Sales Price*	\$233,449	\$238,312	+ 2.1%	\$223,097	\$223,537	+ 0.2%
Percent of List Price Received*	97.8%	98.2%	+ 0.4%	98.0%	98.1%	+ 0.1%
Inventory of Homes for Sale	202	135	- 33.2%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

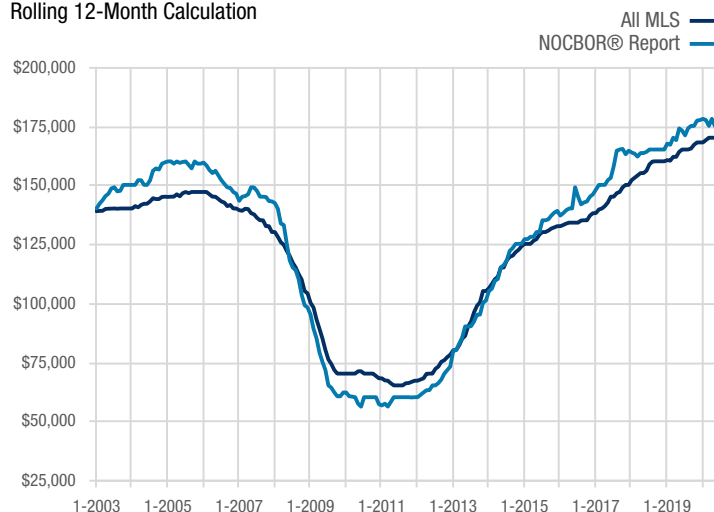
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.