Local Market Update – July 2020A Research Tool Provided by Realcomp



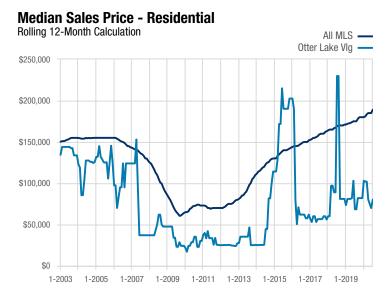
Otter Lake VIg

Genesee and Lapeer Counties

| Residential | | July | | | Year to Date | | |
|---------------------------------|----------|------|----------|-------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | |
| New Listings | 1 | 1 | 0.0% | 5 | 3 | - 40.0% | |
| Pending Sales | 0 | 0 | 0.0% | 4 | 3 | - 25.0% | |
| Closed Sales | 2 | 0 | - 100.0% | 6 | 2 | - 66.7% | |
| Days on Market Until Sale | 107 | | _ | 65 | 6 | - 90.8% | |
| Median Sales Price* | \$68,450 | | _ | \$75,950 | \$73,000 | - 3.9% | |
| Average Sales Price* | \$68,450 | _ | _ | \$106,283 | \$73,000 | - 31.3% | |
| Percent of List Price Received* | 101.5% | | _ | 96.8% | 99.5% | + 2.8% | |
| Inventory of Homes for Sale | 2 | 1 | - 50.0% | | _ | _ | |
| Months Supply of Inventory | 1.3 | 1.0 | - 23.1% | | | | |

| Condo Key Metrics | | July | | | Year to Date | | |
|---------------------------------|------|------|----------|-------------|--------------|----------|--|
| | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | - | _ | _ | | | _ | |
| Median Sales Price* | | | _ | | | | |
| Average Sales Price* | _ | | _ | | _ | _ | |
| Percent of List Price Received* | | | _ | | _ | _ | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | |
| Months Supply of Inventory | | | _ | | | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.