Local Market Update – July 2020A Research Tool Provided by Realcomp

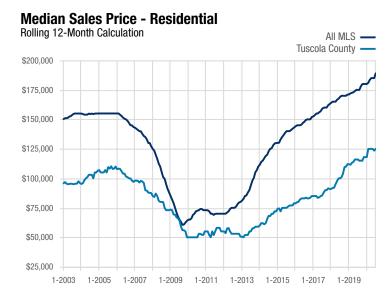


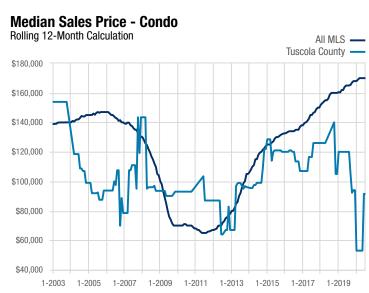
Tuscola County

Residential		July			Year to Date			
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change		
New Listings	51	48	- 5.9%	307	195	- 36.5%		
Pending Sales	41	40	- 2.4%	237	207	- 12.7%		
Closed Sales	36	34	- 5.6%	207	169	- 18.4%		
Days on Market Until Sale	42	19	- 54.8%	61	67	+ 9.8%		
Median Sales Price*	\$121,500	\$141,000	+ 16.0%	\$116,000	\$125,000	+ 7.8%		
Average Sales Price*	\$130,336	\$143,643	+ 10.2%	\$124,382	\$138,698	+ 11.5%		
Percent of List Price Received*	97.2%	99.2%	+ 2.1%	97.1%	97.6%	+ 0.5%		
Inventory of Homes for Sale	118	52	- 55.9%		_			
Months Supply of Inventory	3.7	1.7	- 54.1%					

Condo		July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change	
New Listings	0	0	0.0%	1	2	+ 100.0%	
Pending Sales	0	0	0.0%	1	1	0.0%	
Closed Sales	0	0	0.0%	1	1	0.0%	
Days on Market Until Sale	_	-	_	136	9	- 93.4%	
Median Sales Price*			_	\$135,000	\$130,000	- 3.7%	
Average Sales Price*	_	-	_	\$135,000	\$130,000	- 3.7%	
Percent of List Price Received*			_	96.5%	96.3%	- 0.2%	
Inventory of Homes for Sale	1	1	0.0%		_	_	
Months Supply of Inventory	0.8	1.0	+ 25.0%			_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.