Local Market Update – July 2020A Research Tool Provided by Realcomp



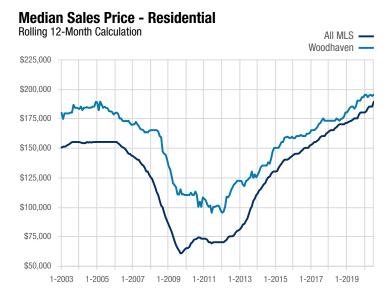
Woodhaven

Wayne County

| Residential | | July | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | | |
| New Listings | 20 | 14 | - 30.0% | 92 | 76 | - 17.4% | | |
| Pending Sales | 11 | 20 | + 81.8% | 73 | 76 | + 4.1% | | |
| Closed Sales | 14 | 15 | + 7.1% | 66 | 60 | - 9.1% | | |
| Days on Market Until Sale | 16 | 4 | - 75.0% | 32 | 20 | - 37.5% | | |
| Median Sales Price* | \$215,000 | \$202,000 | - 6.0% | \$196,700 | \$198,500 | + 0.9% | | |
| Average Sales Price* | \$217,787 | \$209,200 | - 3.9% | \$208,109 | \$203,461 | - 2.2% | | |
| Percent of List Price Received* | 98.8% | 100.1% | + 1.3% | 99.0% | 98.2% | - 0.8% | | |
| Inventory of Homes for Sale | 22 | 6 | - 72.7% | | _ | | | |
| Months Supply of Inventory | 2.3 | 0.5 | - 78.3% | | | | | |

| Condo | | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change | |
| New Listings | 4 | 7 | + 75.0% | 38 | 37 | - 2.6% | |
| Pending Sales | 7 | 7 | 0.0% | 35 | 40 | + 14.3% | |
| Closed Sales | 6 | 11 | + 83.3% | 34 | 32 | - 5.9% | |
| Days on Market Until Sale | 5 | 29 | + 480.0% | 29 | 35 | + 20.7% | |
| Median Sales Price* | \$141,000 | \$132,000 | - 6.4% | \$141,000 | \$132,250 | - 6.2% | |
| Average Sales Price* | \$136,858 | \$147,827 | + 8.0% | \$154,449 | \$147,772 | - 4.3% | |
| Percent of List Price Received* | 99.6% | 99.2% | - 0.4% | 98.7% | 98.8% | + 0.1% | |
| Inventory of Homes for Sale | 6 | 3 | - 50.0% | | _ | _ | |
| Months Supply of Inventory | 1.3 | 0.5 | - 61.5% | | _ | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.