

Local Market Update for January 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

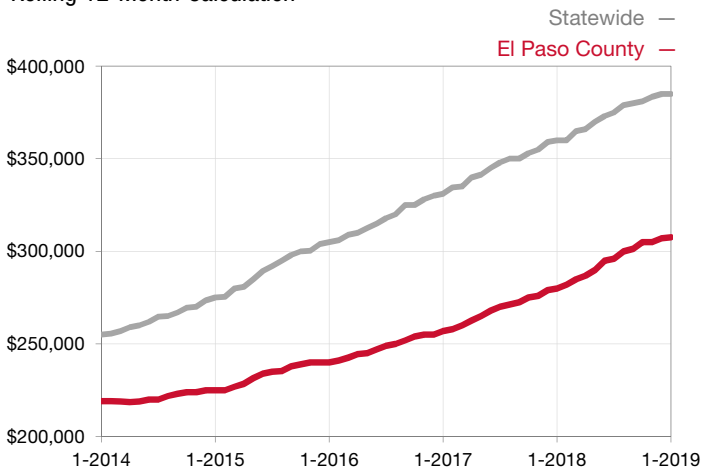
Single Family	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
Key Metrics						
New Listings	1,075	1,081	+ 0.6%	1,075	1,081	+ 0.6%
Sold Listings	864	803	- 7.1%	864	803	- 7.1%
Median Sales Price*	\$295,000	\$304,000	+ 3.1%	\$295,000	\$304,000	+ 3.1%
Average Sales Price*	\$334,180	\$341,180	+ 2.1%	\$334,180	\$341,180	+ 2.1%
Percent of List Price Received*	99.4%	99.3%	- 0.1%	99.4%	99.3%	- 0.1%
Days on Market Until Sale	39	47	+ 20.5%	39	47	+ 20.5%
Inventory of Homes for Sale	1,426	1,537	+ 7.8%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
Key Metrics						
New Listings	170	161	- 5.3%	170	161	- 5.3%
Sold Listings	130	133	+ 2.3%	130	133	+ 2.3%
Median Sales Price*	\$196,750	\$204,000	+ 3.7%	\$196,750	\$204,000	+ 3.7%
Average Sales Price*	\$215,769	\$219,651	+ 1.8%	\$215,769	\$219,651	+ 1.8%
Percent of List Price Received*	99.1%	99.5%	+ 0.4%	99.1%	99.5%	+ 0.4%
Days on Market Until Sale	15	23	+ 53.3%	15	23	+ 53.3%
Inventory of Homes for Sale	132	153	+ 15.9%	--	--	--
Months Supply of Inventory	0.7	0.8	+ 14.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

