

Local Market Update for January 2019

A Research Tool Provided by the Colorado Association of REALTORS®

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Not all agents are the same!



Las Animas County

Single Family

| Key Metrics | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 01-2018 | Thru 01-2019 | Percent Change from Previous Year |
| New Listings | 4 | 4 | 0.0% | 4 | 4 | 0.0% |
| Sold Listings | 2 | 3 | + 50.0% | 2 | 3 | + 50.0% |
| Median Sales Price* | \$134,500 | \$175,000 | + 30.1% | \$134,500 | \$175,000 | + 30.1% |
| Average Sales Price* | \$134,500 | \$238,333 | + 77.2% | \$134,500 | \$238,333 | + 77.2% |
| Percent of List Price Received* | 88.1% | 92.3% | + 4.8% | 88.1% | 92.3% | + 4.8% |
| Days on Market Until Sale | 170 | 131 | - 22.9% | 170 | 131 | - 22.9% |
| Inventory of Homes for Sale | 29 | 22 | - 24.1% | -- | -- | -- |
| Months Supply of Inventory | 11.8 | 6.3 | - 46.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

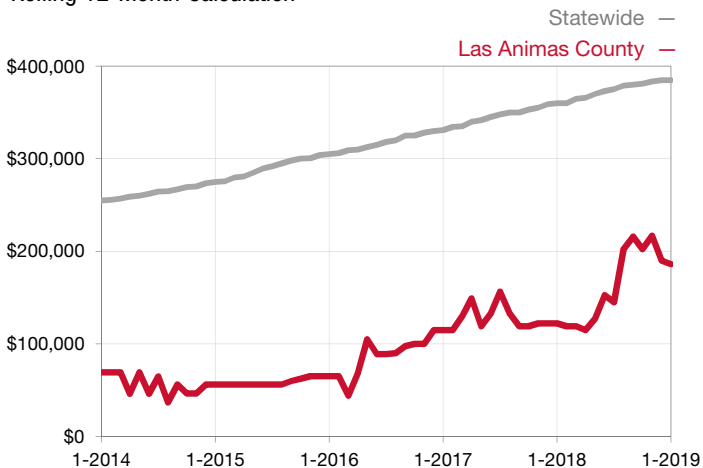
Townhouse-Condo

| Key Metrics | January | | | Year to Date | | |
|---------------------------------|---------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 01-2018 | Thru 01-2019 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 1 | -- | 0 | 1 | -- |
| Median Sales Price* | \$0 | \$390,000 | -- | \$0 | \$390,000 | -- |
| Average Sales Price* | \$0 | \$390,000 | -- | \$0 | \$390,000 | -- |
| Percent of List Price Received* | 0.0% | 97.7% | -- | 0.0% | 97.7% | -- |
| Days on Market Until Sale | 0 | 53 | -- | 0 | 53 | -- |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

