Local Market Update for January 2019







Third Congressional District

Single Family	January			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year	
New Listings	1,122	976	- 13.0%	1,122	976	- 13.0%	
Sold Listings	755	669	- 11.4%	755	669	- 11.4%	
Median Sales Price*	\$230,000	\$238,950	+ 3.9%	\$230,000	\$238,950	+ 3.9%	
Average Sales Price*	\$357,447	\$423,634	+ 18.5%	\$357,447	\$423,634	+ 18.5%	
Percent of List Price Received*	96.8%	97.1%	+ 0.3%	96.8%	97.1%	+ 0.3%	
Days on Market Until Sale	110	103	- 6.4%	110	103	- 6.4%	
Inventory of Homes for Sale	4,576	4,306	- 5.9%				
Months Supply of Inventory	4.3	4.1	- 4.7%				

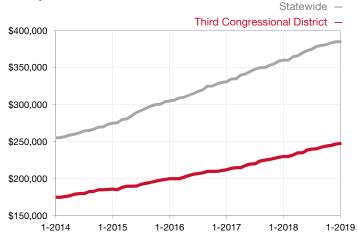
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year	
New Listings	275	238	- 13.5%	275	238	- 13.5%	
Sold Listings	168	132	- 21.4%	168	132	- 21.4%	
Median Sales Price*	\$281,000	\$294,500	+ 4.8%	\$281,000	\$294,500	+ 4.8%	
Average Sales Price*	\$685,833	\$627,627	- 8.5%	\$685,833	\$627,627	- 8.5%	
Percent of List Price Received*	96.8%	97.3%	+ 0.5%	96.8%	97.3%	+ 0.5%	
Days on Market Until Sale	108	107	- 0.9%	108	107	- 0.9%	
Inventory of Homes for Sale	1,108	1,081	- 2.4%				
Months Supply of Inventory	4.9	4.9	0.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

