Local Market Update for March 2021





Not all agents are the same!



First Congressional District

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	909	922	+ 1.4%	2,280	2,185	- 4.2%	
Sold Listings	668	761	+ 13.9%	1,659	1,816	+ 9.5%	
Median Sales Price*	\$520,000	\$620,000	+ 19.2%	\$480,500	\$585,000	+ 21.7%	
Average Sales Price*	\$658,665	\$780,696	+ 18.5%	\$607,092	\$754,395	+ 24.3%	
Percent of List Price Received*	100.2%	104.1%	+ 3.9%	99.6%	102.7%	+ 3.1%	
Days on Market Until Sale	21	16	- 23.8%	31	20	- 35.5%	
Inventory of Homes for Sale	1,062	269	- 74.7%				
Months Supply of Inventory	1.5	0.4	- 73.3%				

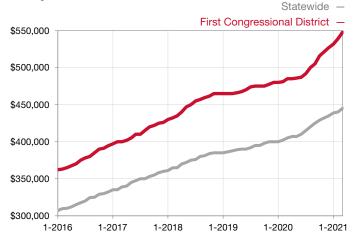
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	804	726	- 9.7%	2,061	1,917	- 7.0%	
Sold Listings	509	755	+ 48.3%	1,366	1,682	+ 23.1%	
Median Sales Price*	\$417,000	\$430,000	+ 3.1%	\$403,750	\$425,000	+ 5.3%	
Average Sales Price*	\$472,884	\$503,305	+ 6.4%	\$453,410	\$498,170	+ 9.9%	
Percent of List Price Received*	99.3%	100.8%	+ 1.5%	99.1%	100.1%	+ 1.0%	
Days on Market Until Sale	40	36	- 10.0%	47	43	- 8.5%	
Inventory of Homes for Sale	1,305	524	- 59.8%				
Months Supply of Inventory	2.5	0.9	- 64.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

