

# Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

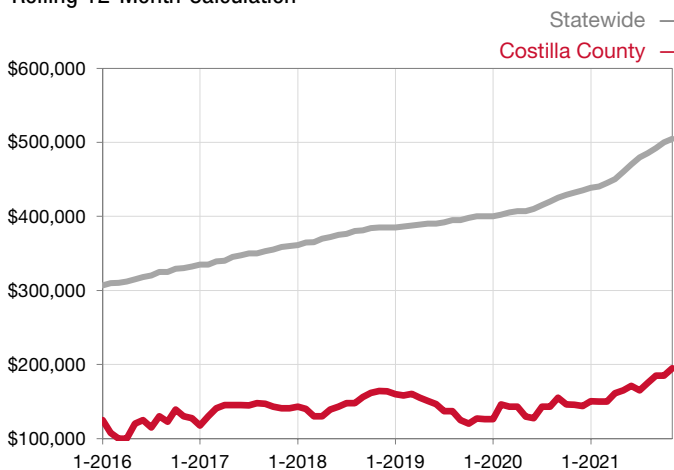
Single Family	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	5	+ 25.0%	79	79	0.0%
Sold Listings	9	6	- 33.3%	65	60	- 7.7%
Median Sales Price*	\$165,000	<b>\$227,889</b>	+ 38.1%	\$146,000	<b>\$199,500</b>	+ 36.6%
Average Sales Price*	\$162,722	<b>\$353,046</b>	+ 117.0%	\$172,758	<b>\$224,039</b>	+ 29.7%
Percent of List Price Received*	97.4%	<b>97.9%</b>	+ 0.5%	95.4%	<b>96.9%</b>	+ 1.6%
Days on Market Until Sale	144	<b>69</b>	- 52.1%	122	<b>100</b>	- 18.0%
Inventory of Homes for Sale	38	<b>23</b>	- 39.5%	--	--	--
Months Supply of Inventory	6.7	<b>4.0</b>	- 40.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.0%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

