

# Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®

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## El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

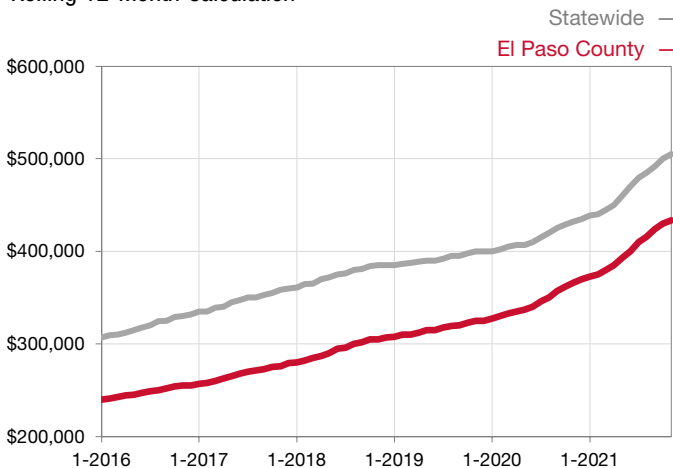
Single Family	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	994	<b>1,037</b>	+ 4.3%	15,698	<b>15,981</b>	+ 1.8%
Sold Listings	1,335	<b>1,284</b>	- 3.8%	14,259	<b>14,781</b>	+ 3.7%
Median Sales Price*	\$385,000	<b>\$450,000</b>	+ 16.9%	\$370,000	<b>\$435,000</b>	+ 17.6%
Average Sales Price*	\$438,232	<b>\$505,974</b>	+ 15.5%	\$415,662	<b>\$490,325</b>	+ 18.0%
Percent of List Price Received*	101.1%	<b>101.8%</b>	+ 0.7%	100.7%	<b>103.3%</b>	+ 2.6%
Days on Market Until Sale	21	<b>13</b>	- 38.1%	21	<b>11</b>	- 47.6%
Inventory of Homes for Sale	840	<b>801</b>	- 4.6%	--	--	--
Months Supply of Inventory	0.7	<b>0.6</b>	- 14.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	144	<b>187</b>	+ 29.9%	2,318	<b>2,445</b>	+ 5.5%
Sold Listings	214	<b>214</b>	0.0%	2,119	<b>2,293</b>	+ 8.2%
Median Sales Price*	\$261,150	<b>\$321,000</b>	+ 22.9%	\$252,000	<b>\$310,000</b>	+ 23.0%
Average Sales Price*	\$270,301	<b>\$325,634</b>	+ 20.5%	\$266,030	<b>\$321,294</b>	+ 20.8%
Percent of List Price Received*	101.1%	<b>102.4%</b>	+ 1.3%	100.6%	<b>103.1%</b>	+ 2.5%
Days on Market Until Sale	17	<b>14</b>	- 17.6%	17	<b>9</b>	- 47.1%
Inventory of Homes for Sale	97	<b>118</b>	+ 21.6%	--	--	--
Months Supply of Inventory	0.5	<b>0.6</b>	+ 20.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

