Local Market Update for February 2022





Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 02-2021 | Thru 02-2022 | Percent Change from Previous Year |
| New Listings | 2 | 10 | + 400.0% | 12 | 11 | - 8.3% |
| Sold Listings | 6 | 2 | - 66.7% | 11 | 5 | - 54.5% |
| Median Sales Price* | \$167,500 | \$205,000 | + 22.4% | \$190,000 | \$194,780 | + 2.5% |
| Average Sales Price* | \$174,300 | \$205,000 | + 17.6% | \$204,973 | \$218,456 | + 6.6% |
| Percent of List Price Received* | 95.9% | 96.1% | + 0.2% | 96.4% | 94.2% | - 2.3% |
| Days on Market Until Sale | 23 | 96 | + 317.4% | 85 | 84 | - 1.2% |
| Inventory of Homes for Sale | 29 | 17 | - 41.4% | | | |
| Months Supply of Inventory | 4.2 | 3.4 | - 19.0% | | | |

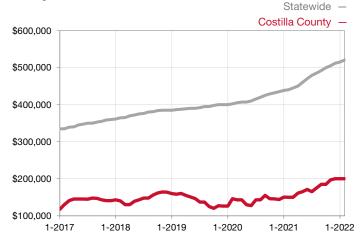
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | February | | | Year to Date | | | |
|---------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2021 | 2022 | Percent Change from Previous Year | Thru 02-2021 | Thru 02-2022 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

