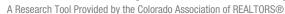
Local Market Update for February 2022





Not all agents are the same!



Third Congressional District

Single Family	February			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 02-2021	Thru 02-2022	Percent Change from Previous Year	
New Listings	1,171	958	- 18.2%	2,177	1,879	- 13.7%	
Sold Listings	835	805	- 3.6%	1,719	1,635	- 4.9%	
Median Sales Price*	\$315,000	\$385,000	+ 22.2%	\$318,450	\$375,000	+ 17.8%	
Average Sales Price*	\$509,577	\$638,955	+ 25.4%	\$555,091	\$627,201	+ 13.0%	
Percent of List Price Received*	98.7%	98.6%	- 0.1%	98.3%	98.5%	+ 0.2%	
Days on Market Until Sale	88	79	- 10.2%	91	77	- 15.4%	
Inventory of Homes for Sale	2,326	1,358	- 41.6%				
Months Supply of Inventory	1.9	1.1	- 42.1%				

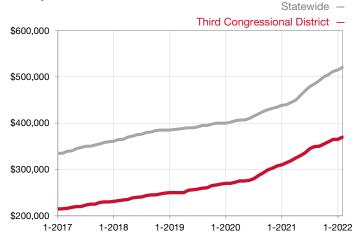
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	February			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 02-2021	Thru 02-2022	Percent Change from Previous Year
New Listings	320	170	- 46.9%	550	357	- 35.1%
Sold Listings	216	171	- 20.8%	400	312	- 22.0%
Median Sales Price*	\$383,250	\$403,000	+ 5.2%	\$364,950	\$438,750	+ 20.2%
Average Sales Price*	\$739,841	\$1,008,412	+ 36.3%	\$686,450	\$961,688	+ 40.1%
Percent of List Price Received*	98.7%	99.7%	+ 1.0%	98.4%	99.5%	+ 1.1%
Days on Market Until Sale	80	69	- 13.8%	89	63	- 29.2%
Inventory of Homes for Sale	564	165	- 70.7%			
Months Supply of Inventory	2.3	0.6	- 73.9%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

