Local Market Update for January 2023





Not all agents are the same!



First Congressional District

Single Family	January			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year	
New Listings	510	410	- 19.6%	510	410	- 19.6%	
Sold Listings	385	302	- 21.6%	385	302	- 21.6%	
Median Sales Price*	\$575,000	\$588,500	+ 2.3%	\$575,000	\$588,500	+ 2.3%	
Average Sales Price*	\$726,347	\$772,281	+ 6.3%	\$726,347	\$772,281	+ 6.3%	
Percent of List Price Received*	102.5%	97.8%	- 4.6%	102.5%	97.8%	- 4.6%	
Days on Market Until Sale	18	47	+ 161.1%	18	47	+ 161.1%	
Inventory of Homes for Sale	287	481	+ 67.6%				
Months Supply of Inventory	0.4	0.8	+ 100.0%				

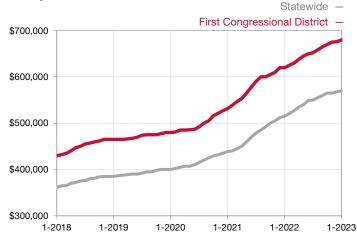
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year	
New Listings	455	341	- 25.1%	455	341	- 25.1%	
Sold Listings	387	224	- 42.1%	387	224	- 42.1%	
Median Sales Price*	\$422,508	\$408,250	- 3.4%	\$422,508	\$408,250	- 3.4%	
Average Sales Price*	\$522,184	\$504,822	- 3.3%	\$522,184	\$504,822	- 3.3%	
Percent of List Price Received*	101.6%	98.1%	- 3.4%	101.6%	98.1%	- 3.4%	
Days on Market Until Sale	32	43	+ 34.4%	32	43	+ 34.4%	
Inventory of Homes for Sale	350	485	+ 38.6%				
Months Supply of Inventory	0.6	1.1	+ 83.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

