## **Local Market Update for January 2023**





are the same!



## **Fourth Congressional District**

| Single Family                   | January   |           |                                   | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2022      | 2023      | Percent Change from Previous Year | Thru 01-2022 | Thru 01-2023 | Percent Change<br>from Previous Year |  |
| New Listings                    | 891       | 765       | - 14.1%                           | 891          | 765          | - 14.1%                              |  |
| Sold Listings                   | 758       | 546       | - 28.0%                           | 758          | 546          | - 28.0%                              |  |
| Median Sales Price*             | \$490,831 | \$485,000 | - 1.2%                            | \$490,831    | \$485,000    | - 1.2%                               |  |
| Average Sales Price*            | \$515,703 | \$577,610 | + 12.0%                           | \$515,703    | \$577,610    | + 12.0%                              |  |
| Percent of List Price Received* | 100.7%    | 98.3%     | - 2.4%                            | 100.7%       | 98.3%        | - 2.4%                               |  |
| Days on Market Until Sale       | 50        | 74        | + 48.0%                           | 50           | 74           | + 48.0%                              |  |
| Inventory of Homes for Sale     | 993       | 1,645     | + 65.7%                           |              |              |                                      |  |
| Months Supply of Inventory      | 0.8       | 1.7       | + 112.5%                          |              |              |                                      |  |

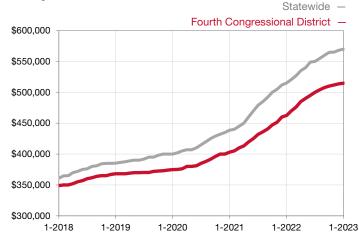
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January   |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 01-2022 | Thru 01-2023 | Percent Change<br>from Previous Year |  |
| New Listings                    | 161       | 146       | - 9.3%                               | 161          | 146          | - 9.3%                               |  |
| Sold Listings                   | 172       | 106       | - 38.4%                              | 172          | 106          | - 38.4%                              |  |
| Median Sales Price*             | \$351,250 | \$386,473 | + 10.0%                              | \$351,250    | \$386,473    | + 10.0%                              |  |
| Average Sales Price*            | \$371,596 | \$393,537 | + 5.9%                               | \$371,596    | \$393,537    | + 5.9%                               |  |
| Percent of List Price Received* | 102.0%    | 99.4%     | - 2.5%                               | 102.0%       | 99.4%        | - 2.5%                               |  |
| Days on Market Until Sale       | 81        | 108       | + 33.3%                              | 81           | 108          | + 33.3%                              |  |
| Inventory of Homes for Sale     | 109       | 341       | + 212.8%                             |              |              |                                      |  |
| Months Supply of Inventory      | 0.5       | 1.9       | + 280.0%                             |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

