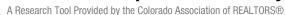
Local Market Update for January 2023





Not all agents are the same!



Sixth Congressional District

Single Family	January			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year	
New Listings	965	761	- 21.1%	965	761	- 21.1%	
Sold Listings	722	562	- 22.2%	722	562	- 22.2%	
Median Sales Price*	\$665,000	\$650,000	- 2.3%	\$665,000	\$650,000	- 2.3%	
Average Sales Price*	\$762,770	\$775,068	+ 1.6%	\$762,770	\$775,068	+ 1.6%	
Percent of List Price Received*	102.2%	97.8%	- 4.3%	102.2%	97.8%	- 4.3%	
Days on Market Until Sale	19	55	+ 189.5%	19	55	+ 189.5%	
Inventory of Homes for Sale	682	1,272	+ 86.5%				
Months Supply of Inventory	0.5	1.1	+ 120.0%				

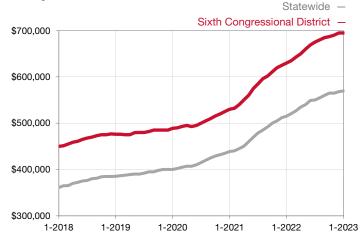
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year	
New Listings	256	210	- 18.0%	256	210	- 18.0%	
Sold Listings	238	157	- 34.0%	238	157	- 34.0%	
Median Sales Price*	\$415,000	\$420,000	+ 1.2%	\$415,000	\$420,000	+ 1.2%	
Average Sales Price*	\$432,420	\$445,405	+ 3.0%	\$432,420	\$445,405	+ 3.0%	
Percent of List Price Received*	102.1%	98.5%	- 3.5%	102.1%	98.5%	- 3.5%	
Days on Market Until Sale	14	41	+ 192.9%	14	41	+ 192.9%	
Inventory of Homes for Sale	132	274	+ 107.6%				
Months Supply of Inventory	0.4	0.9	+ 125.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

