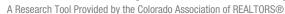
Local Market Update for February 2023





Not all agents are the same!





Fourth Congressional District

Single Family	February			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 02-2022	Thru 02-2023	Percent Change from Previous Year
New Listings	1,023	792	- 22.6%	1,914	1,558	- 18.6%
Sold Listings	847	708	- 16.4%	1,605	1,265	- 21.2%
Median Sales Price*	\$502,898	\$500,000	- 0.6%	\$499,995	\$495,000	- 1.0%
Average Sales Price*	\$551,404	\$541,037	- 1.9%	\$534,533	\$557,963	+ 4.4%
Percent of List Price Received*	101.6%	99.1%	- 2.5%	101.2%	98.8%	- 2.4%
Days on Market Until Sale	44	87	+ 97.7%	47	82	+ 74.5%
Inventory of Homes for Sale	971	1,517	+ 56.2%			
Months Supply of Inventory	0.8	1.6	+ 100.0%			

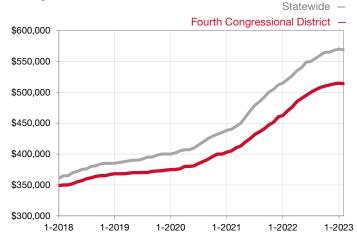
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	February			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 02-2022	Thru 02-2023	Percent Change from Previous Year
New Listings	161	190	+ 18.0%	322	339	+ 5.3%
Sold Listings	186	133	- 28.5%	358	242	- 32.4%
Median Sales Price*	\$346,625	\$393,865	+ 13.6%	\$350,250	\$394,186	+ 12.5%
Average Sales Price*	\$385,729	\$411,123	+ 6.6%	\$378,939	\$404,206	+ 6.7%
Percent of List Price Received*	102.2%	100.0%	- 2.2%	102.1%	99.7%	- 2.4%
Days on Market Until Sale	80	109	+ 36.3%	80	108	+ 35.0%
Inventory of Homes for Sale	106	343	+ 223.6%			
Months Supply of Inventory	0.4	1.9	+ 375.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

