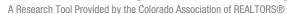
Local Market Update for February 2023





Not all agents are the same!





Second Congressional District

Single Family	February			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 02-2022	Thru 02-2023	Percent Change from Previous Year
New Listings	822	716	- 12.9%	1,457	1,289	- 11.5%
Sold Listings	600	536	- 10.7%	1,154	945	- 18.1%
Median Sales Price*	\$708,500	\$625,000	- 11.8%	\$680,000	\$633,000	- 6.9%
Average Sales Price*	\$1,120,701	\$902,832	- 19.4%	\$1,062,482	\$919,468	- 13.5%
Percent of List Price Received*	104.4%	98.6%	- 5.6%	102.9%	98.2%	- 4.6%
Days on Market Until Sale	29	62	+ 113.8%	31	61	+ 96.8%
Inventory of Homes for Sale	691	1,106	+ 60.1%			
Months Supply of Inventory	0.7	1.4	+ 100.0%			

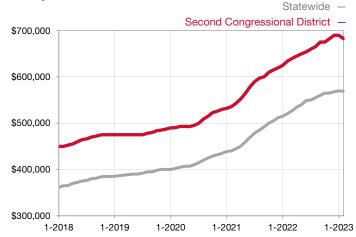
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	February			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 02-2022	Thru 02-2023	Percent Change from Previous Year
New Listings	523	334	- 36.1%	880	628	- 28.6%
Sold Listings	346	273	- 21.1%	699	468	- 33.0%
Median Sales Price*	\$471,000	\$549,990	+ 16.8%	\$492,000	\$520,000	+ 5.7%
Average Sales Price*	\$718,628	\$915,383	+ 27.4%	\$696,457	\$823,898	+ 18.3%
Percent of List Price Received*	103.2%	98.4%	- 4.7%	102.5%	98.3%	- 4.1%
Days on Market Until Sale	23	51	+ 121.7%	30	50	+ 66.7%
Inventory of Homes for Sale	597	693	+ 16.1%			
Months Supply of Inventory	1.1	1.8	+ 63.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

