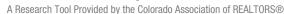
Local Market Update for March 2023





Not all agents are the same!



Fourth Congressional District

Single Family	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	1,504	1,176	- 21.8%	3,418	2,756	- 19.4%	
Sold Listings	1,141	922	- 19.2%	2,746	2,193	- 20.1%	
Median Sales Price*	\$509,460	\$506,605	- 0.6%	\$502,495	\$500,000	- 0.5%	
Average Sales Price*	\$558,333	\$561,418	+ 0.6%	\$544,426	\$559,352	+ 2.7%	
Percent of List Price Received*	102.6%	98.7%	- 3.8%	101.8%	98.7%	- 3.0%	
Days on Market Until Sale	39	69	+ 76.9%	44	76	+ 72.7%	
Inventory of Homes for Sale	1,194	1,619	+ 35.6%				
Months Supply of Inventory	1.0	1.7	+ 70.0%				

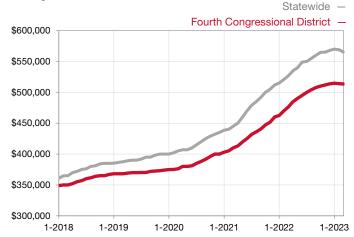
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	207	239	+ 15.5%	529	582	+ 10.0%
Sold Listings	175	171	- 2.3%	533	415	- 22.1%
Median Sales Price*	\$390,000	\$390,000	0.0%	\$363,000	\$392,500	+ 8.1%
Average Sales Price*	\$426,413	\$398,681	- 6.5%	\$394,526	\$401,833	+ 1.9%
Percent of List Price Received*	104.1%	99.9%	- 4.0%	102.7%	99.8%	- 2.8%
Days on Market Until Sale	48	92	+ 91.7%	70	101	+ 44.3%
Inventory of Homes for Sale	119	349	+ 193.3%			
Months Supply of Inventory	0.5	1.9	+ 280.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

