

Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

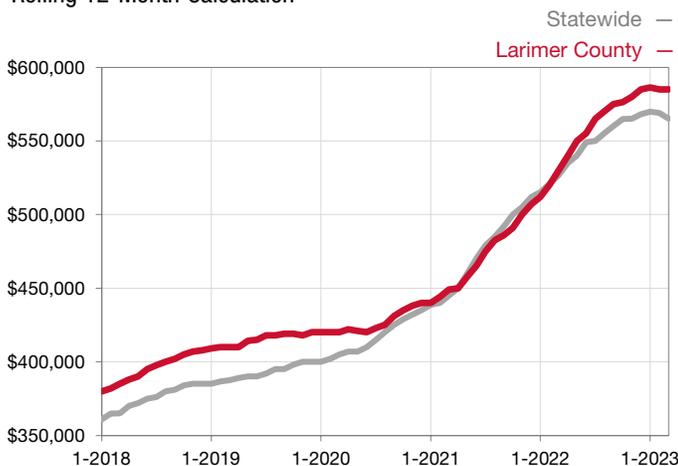
Single Family	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
Key Metrics						
New Listings	552	487	- 11.8%	1,224	1,124	- 8.2%
Sold Listings	403	378	- 6.2%	999	883	- 11.6%
Median Sales Price*	\$580,111	\$575,000	- 0.9%	\$567,295	\$570,000	+ 0.5%
Average Sales Price*	\$674,581	\$655,687	- 2.8%	\$647,515	\$664,551	+ 2.6%
Percent of List Price Received*	103.3%	99.4%	- 3.8%	102.5%	99.1%	- 3.3%
Days on Market Until Sale	36	63	+ 75.0%	45	69	+ 53.3%
Inventory of Homes for Sale	355	552	+ 55.5%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
Key Metrics						
New Listings	123	162	+ 31.7%	315	354	+ 12.4%
Sold Listings	91	99	+ 8.8%	295	243	- 17.6%
Median Sales Price*	\$410,413	\$398,855	- 2.8%	\$390,000	\$405,000	+ 3.8%
Average Sales Price*	\$455,683	\$405,948	- 10.9%	\$418,194	\$411,881	- 1.5%
Percent of List Price Received*	104.2%	100.2%	- 3.8%	103.1%	100.2%	- 2.8%
Days on Market Until Sale	63	105	+ 66.7%	77	122	+ 58.4%
Inventory of Homes for Sale	80	202	+ 152.5%	--	--	--
Months Supply of Inventory	0.6	1.8	+ 200.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

