Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	40	25	- 37.5%	65	68	+ 4.6%
Sold Listings	13	14	+ 7.7%	38	36	- 5.3%
Median Sales Price*	\$159,000	\$120,500	- 24.2%	\$170,000	\$162,500	- 4.4%
Average Sales Price*	\$186,385	\$143,821	- 22.8%	\$177,486	\$172,069	- 3.1%
Percent of List Price Received*	97.4%	89.6%	- 8.0%	95.4%	93.3%	- 2.2%
Days on Market Until Sale	90	64	- 28.9%	91	71	- 22.0%
Inventory of Homes for Sale	38	67	+ 76.3%			
Months Supply of Inventory	2.3	3.9	+ 69.6%			

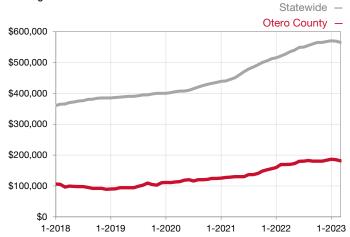
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	1	1	0.0%	1	1	0.0%	
Sold Listings	1	0	- 100.0%	1	0	- 100.0%	
Median Sales Price*	\$128,000	\$0	- 100.0%	\$128,000	\$0	- 100.0%	
Average Sales Price*	\$128,000	\$0	- 100.0%	\$128,000	\$0	- 100.0%	
Percent of List Price Received*	102.4%	0.0%	- 100.0%	102.4%	0.0%	- 100.0%	
Days on Market Until Sale	298	0	- 100.0%	298	0	- 100.0%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	1.0	0.0	- 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

