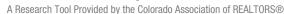
Local Market Update for March 2023





Not all agents are the same!





Second Congressional District

Single Family	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	1,162	974	- 16.2%	2,619	2,262	- 13.6%
Sold Listings	827	707	- 14.5%	1,981	1,660	- 16.2%
Median Sales Price*	\$690,060	\$670,000	- 2.9%	\$685,050	\$650,000	- 5.1%
Average Sales Price*	\$1,037,821	\$945,164	- 8.9%	\$1,052,194	\$933,434	- 11.3%
Percent of List Price Received*	106.0%	99.3%	- 6.3%	104.2%	98.7%	- 5.3%
Days on Market Until Sale	23	49	+ 113.0%	28	56	+ 100.0%
Inventory of Homes for Sale	835	1,269	+ 52.0%			
Months Supply of Inventory	0.8	1.6	+ 100.0%			

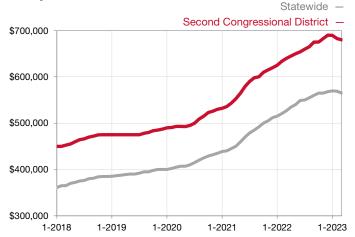
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	610	499	- 18.2%	1,490	1,128	- 24.3%	
Sold Listings	428	377	- 11.9%	1,127	847	- 24.8%	
Median Sales Price*	\$520,000	\$526,250	+ 1.2%	\$500,000	\$525,000	+ 5.0%	
Average Sales Price*	\$707,392	\$726,630	+ 2.7%	\$700,610	\$783,851	+ 11.9%	
Percent of List Price Received*	104.2%	99.6%	- 4.4%	103.1%	98.9%	- 4.1%	
Days on Market Until Sale	24	77	+ 220.8%	28	62	+ 121.4%	
Inventory of Homes for Sale	637	759	+ 19.2%				
Months Supply of Inventory	1.2	1.9	+ 58.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

