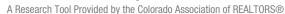
Local Market Update for March 2023





Not all agents are the same!



Seventh Congressional District

Single Family	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	974	825	- 15.3%	2,157	1,855	- 14.0%	
Sold Listings	759	662	- 12.8%	1,813	1,544	- 14.8%	
Median Sales Price*	\$600,000	\$540,000	- 10.0%	\$575,000	\$540,000	- 6.1%	
Average Sales Price*	\$641,435	\$581,963	- 9.3%	\$613,788	\$579,317	- 5.6%	
Percent of List Price Received*	106.9%	100.1%	- 6.4%	105.2%	99.3%	- 5.6%	
Days on Market Until Sale	10	38	+ 280.0%	13	44	+ 238.5%	
Inventory of Homes for Sale	455	720	+ 58.2%				
Months Supply of Inventory	0.6	1.1	+ 83.3%				

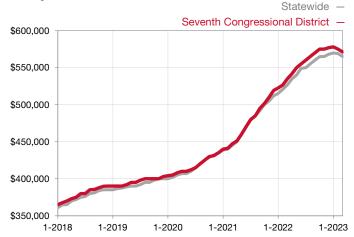
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	418	382	- 8.6%	988	878	- 11.1%	
Sold Listings	331	290	- 12.4%	866	685	- 20.9%	
Median Sales Price*	\$380,000	\$368,950	- 2.9%	\$365,000	\$365,000	0.0%	
Average Sales Price*	\$409,141	\$383,713	- 6.2%	\$383,981	\$387,975	+ 1.0%	
Percent of List Price Received*	106.7%	100.1%	- 6.2%	104.7%	99.5%	- 5.0%	
Days on Market Until Sale	14	30	+ 114.3%	15	35	+ 133.3%	
Inventory of Homes for Sale	192	291	+ 51.6%				
Months Supply of Inventory	0.5	0.9	+ 80.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

