Local Market Update for March 2023





Not all agents are the same!



Sixth Congressional District

Single Family	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	1,660	1,414	- 14.8%	3,753	3,111	- 17.1%	
Sold Listings	1,298	1,147	- 11.6%	2,942	2,459	- 16.4%	
Median Sales Price*	\$701,925	\$670,000	- 4.5%	\$681,750	\$660,000	- 3.2%	
Average Sales Price*	\$833,339	\$776,222	- 6.9%	\$799,779	\$770,620	- 3.6%	
Percent of List Price Received*	105.9%	99.5%	- 6.0%	104.5%	98.9%	- 5.4%	
Days on Market Until Sale	15	46	+ 206.7%	17	50	+ 194.1%	
Inventory of Homes for Sale	967	1,376	+ 42.3%				
Months Supply of Inventory	0.7	1.2	+ 71.4%				

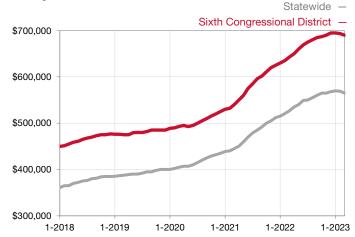
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	375	382	+ 1.9%	921	866	- 6.0%	
Sold Listings	323	320	- 0.9%	805	681	- 15.4%	
Median Sales Price*	\$445,000	\$425,550	- 4.4%	\$427,500	\$425,000	- 0.6%	
Average Sales Price*	\$470,403	\$441,491	- 6.1%	\$453,780	\$445,615	- 1.8%	
Percent of List Price Received*	106.0%	99.6%	- 6.0%	104.3%	99.2%	- 4.9%	
Days on Market Until Sale	9	39	+ 333.3%	12	43	+ 258.3%	
Inventory of Homes for Sale	192	299	+ 55.7%				
Months Supply of Inventory	0.5	1.0	+ 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

