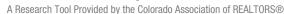
Local Market Update for March 2023





Not all agents are the same!





Third Congressional District

Single Family	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	1,401	1,071	- 23.6%	3,378	2,692	- 20.3%	
Sold Listings	1,099	770	- 29.9%	2,777	1,863	- 32.9%	
Median Sales Price*	\$385,000	\$386,000	+ 0.3%	\$380,000	\$375,000	- 1.3%	
Average Sales Price*	\$645,125	\$644,452	- 0.1%	\$632,901	\$638,223	+ 0.8%	
Percent of List Price Received*	99.3%	96.9%	- 2.4%	98.8%	96.9%	- 1.9%	
Days on Market Until Sale	71	94	+ 32.4%	75	93	+ 24.0%	
Inventory of Homes for Sale	1,877	2,435	+ 29.7%				
Months Supply of Inventory	1.6	2.7	+ 68.8%				

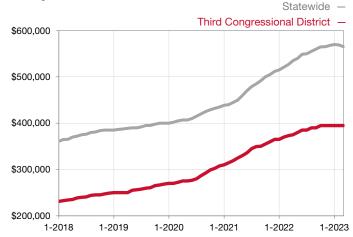
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year	
New Listings	253	156	- 38.3%	634	427	- 32.6%	
Sold Listings	189	151	- 20.1%	510	368	- 27.8%	
Median Sales Price*	\$363,750	\$420,000	+ 15.5%	\$391,250	\$452,750	+ 15.7%	
Average Sales Price*	\$790,850	\$918,249	+ 16.1%	\$896,835	\$932,735	+ 4.0%	
Percent of List Price Received*	100.3%	98.3%	- 2.0%	99.8%	98.0%	- 1.8%	
Days on Market Until Sale	52	83	+ 59.6%	59	77	+ 30.5%	
Inventory of Homes for Sale	259	369	+ 42.5%				
Months Supply of Inventory	1.0	2.2	+ 120.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

