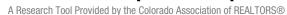
Local Market Update for April 2023





Not all agents are the same!

El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | April | | | Year to Date | | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change from Previous Year | |
| New Listings | 1,832 | 1,263 | - 31.1% | 5,564 | 3,965 | - 28.7% | |
| Sold Listings | 1,327 | 930 | - 29.9% | 4,307 | 3,171 | - 26.4% | |
| Median Sales Price* | \$489,000 | \$465,000 | - 4.9% | \$475,000 | \$455,000 | - 4.2% | |
| Average Sales Price* | \$564,173 | \$525,279 | - 6.9% | \$539,917 | \$520,020 | - 3.7% | |
| Percent of List Price Received* | 104.2% | 99.8% | - 4.2% | 103.3% | 99.1% | - 4.1% | |
| Days on Market Until Sale | 11 | 37 | + 236.4% | 12 | 46 | + 283.3% | |
| Inventory of Homes for Sale | 1,107 | 1,374 | + 24.1% | | | | |
| Months Supply of Inventory | 0.8 | 1.4 | + 75.0% | | | | |

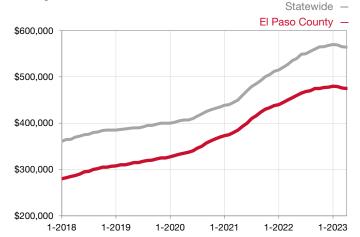
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 04-2022 | Thru 04-2023 | Percent Change from Previous Year |
| New Listings | 216 | 177 | - 18.1% | 815 | 671 | - 17.7% |
| Sold Listings | 219 | 126 | - 42.5% | 734 | 450 | - 38.7% |
| Median Sales Price* | \$360,000 | \$341,250 | - 5.2% | \$356,000 | \$340,000 | - 4.5% |
| Average Sales Price* | \$378,447 | \$352,449 | - 6.9% | \$362,600 | \$351,195 | - 3.1% |
| Percent of List Price Received* | 104.2% | 99.5% | - 4.5% | 103.1% | 99.3% | - 3.7% |
| Days on Market Until Sale | 15 | 28 | + 86.7% | 14 | 33 | + 135.7% |
| Inventory of Homes for Sale | 124 | 225 | + 81.5% | | | |
| Months Supply of Inventory | 0.6 | 1.5 | + 150.0% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

