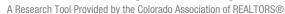
Local Market Update for April 2023





Not all agents are the same!





Fifth Congressional District

Single Family	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	2,210	1,525	- 31.0%	6,600	4,861	- 26.3%	
Sold Listings	1,551	1,090	- 29.7%	5,117	3,745	- 26.8%	
Median Sales Price*	\$489,000	\$464,975	- 4.9%	\$475,000	\$455,000	- 4.2%	
Average Sales Price*	\$565,613	\$527,770	- 6.7%	\$537,015	\$519,357	- 3.3%	
Percent of List Price Received*	103.7%	99.4%	- 4.1%	102.8%	98.8%	- 3.9%	
Days on Market Until Sale	17	42	+ 147.1%	18	51	+ 183.3%	
Inventory of Homes for Sale	1,589	1,973	+ 24.2%				
Months Supply of Inventory	1.0	1.6	+ 60.0%				

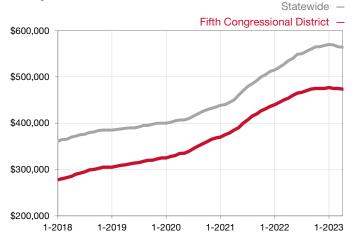
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	234	198	- 15.4%	876	742	- 15.3%	
Sold Listings	230	138	- 40.0%	794	501	- 36.9%	
Median Sales Price*	\$360,000	\$345,000	- 4.2%	\$360,000	\$342,000	- 5.0%	
Average Sales Price*	\$383,574	\$368,393	- 4.0%	\$368,590	\$367,379	- 0.3%	
Percent of List Price Received*	104.0%	99.5%	- 4.3%	102.8%	99.1%	- 3.6%	
Days on Market Until Sale	17	28	+ 64.7%	17	36	+ 111.8%	
Inventory of Homes for Sale	149	260	+ 74.5%				
Months Supply of Inventory	0.7	1.6	+ 128.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

