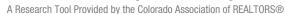
Local Market Update for April 2023





Not all agents are the same!



First Congressional District

Single Family	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	994	691	- 30.5%	3,063	2,317	- 24.4%	
Sold Listings	819	514	- 37.2%	2,365	1,763	- 25.5%	
Median Sales Price*	\$725,000	\$660,000	- 9.0%	\$683,500	\$630,000	- 7.8%	
Average Sales Price*	\$942,473	\$866,349	- 8.1%	\$883,034	\$859,831	- 2.6%	
Percent of List Price Received*	108.5%	100.7%	- 7.2%	106.8%	99.6%	- 6.7%	
Days on Market Until Sale	8	23	+ 187.5%	11	34	+ 209.1%	
Inventory of Homes for Sale	566	624	+ 10.2%				
Months Supply of Inventory	0.8	1.2	+ 50.0%				

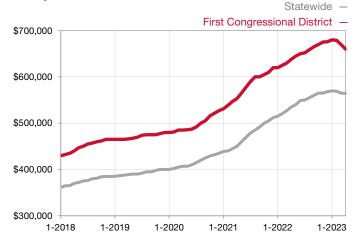
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	707	531	- 24.9%	2,389	1,826	- 23.6%	
Sold Listings	580	381	- 34.3%	2,027	1,270	- 37.3%	
Median Sales Price*	\$504,000	\$410,000	- 18.7%	\$455,000	\$420,000	- 7.7%	
Average Sales Price*	\$572,393	\$522,490	- 8.7%	\$550,571	\$537,345	- 2.4%	
Percent of List Price Received*	105.5%	99.8%	- 5.4%	104.2%	99.2%	- 4.8%	
Days on Market Until Sale	9	28	+ 211.1%	18	36	+ 100.0%	
Inventory of Homes for Sale	504	594	+ 17.9%				
Months Supply of Inventory	0.8	1.5	+ 87.5%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

