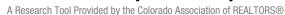
## **Local Market Update for April 2023**





Not all agents are the same!



## **Sixth Congressional District**

Single Family	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	2,033	1,327	- 34.7%	5,786	4,436	- 23.3%	
Sold Listings	1,371	1,053	- 23.2%	4,313	3,513	- 18.5%	
Median Sales Price*	\$742,000	\$685,000	- 7.7%	\$700,000	\$669,900	- 4.3%	
Average Sales Price*	\$895,892	\$813,952	- 9.1%	\$830,331	\$783,671	- 5.6%	
Percent of List Price Received*	106.3%	99.9%	- 6.0%	105.0%	99.2%	- 5.5%	
Days on Market Until Sale	11	35	+ 218.2%	15	46	+ 206.7%	
Inventory of Homes for Sale	1,431	1,367	- 4.5%				
Months Supply of Inventory	1.0	1.3	+ 30.0%				

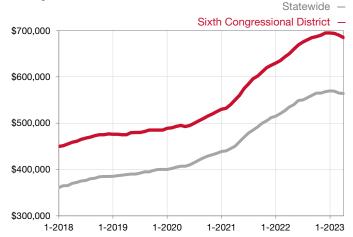
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	443	330	- 25.5%	1,364	1,196	- 12.3%	
Sold Listings	371	300	- 19.1%	1,176	981	- 16.6%	
Median Sales Price*	\$442,000	\$435,000	- 1.6%	\$430,550	\$425,000	- 1.3%	
Average Sales Price*	\$462,066	\$464,253	+ 0.5%	\$456,394	\$451,213	- 1.1%	
Percent of List Price Received*	105.8%	99.9%	- 5.6%	104.8%	99.4%	- 5.2%	
Days on Market Until Sale	8	28	+ 250.0%	11	38	+ 245.5%	
Inventory of Homes for Sale	237	262	+ 10.5%				
Months Supply of Inventory	0.6	0.9	+ 50.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

