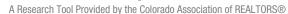
Local Market Update for June 2023





Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	10	13	+ 30.0%	40	62	+ 55.0%	
Sold Listings	4	8	+ 100.0%	23	21	- 8.7%	
Median Sales Price*	\$270,000	\$206,000	- 23.7%	\$200,000	\$185,000	- 7.5%	
Average Sales Price*	\$289,350	\$209,738	- 27.5%	\$244,911	\$221,586	- 9.5%	
Percent of List Price Received*	96.3%	92.4%	- 4.0%	94.7%	92.5%	- 2.3%	
Days on Market Until Sale	17	34	+ 100.0%	87	84	- 3.4%	
Inventory of Homes for Sale	25	51	+ 104.0%				
Months Supply of Inventory	5.3	10.0	+ 88.7%				

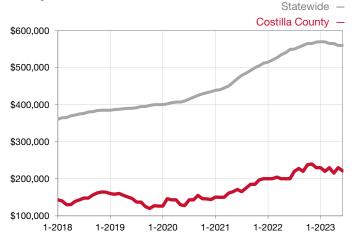
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

