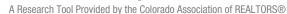
Local Market Update for June 2023





Not all agents are the same!



Fourth Congressional District

Single Family	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	1,821	1,383	- 24.1%	8,424	6,831	- 18.9%	
Sold Listings	1,357	1,043	- 23.1%	6,645	5,175	- 22.1%	
Median Sales Price*	\$530,000	\$530,000	0.0%	\$520,000	\$512,000	- 1.5%	
Average Sales Price*	\$587,612	\$597,472	+ 1.7%	\$571,763	\$575,020	+ 0.6%	
Percent of List Price Received*	102.0%	99.7%	- 2.3%	102.5%	99.3%	- 3.1%	
Days on Market Until Sale	33	52	+ 57.6%	39	65	+ 66.7%	
Inventory of Homes for Sale	2,053	1,987	- 3.2%				
Months Supply of Inventory	1.7	2.2	+ 29.4%				

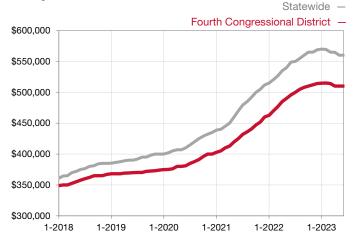
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	311	273	- 12.2%	1,382	1,347	- 2.5%	
Sold Listings	258	191	- 26.0%	1,240	1,001	- 19.3%	
Median Sales Price*	\$400,000	\$405,000	+ 1.3%	\$385,000	\$402,615	+ 4.6%	
Average Sales Price*	\$418,940	\$426,098	+ 1.7%	\$406,466	\$421,289	+ 3.6%	
Percent of List Price Received*	103.7%	100.1%	- 3.5%	103.5%	100.0%	- 3.4%	
Days on Market Until Sale	78	53	- 32.1%	69	79	+ 14.5%	
Inventory of Homes for Sale	265	416	+ 57.0%				
Months Supply of Inventory	1.2	2.4	+ 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

