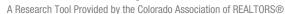
## **Local Market Update for June 2023**





Not all agents are the same!



## **Lake County**

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	28	22	- 21.4%	99	87	- 12.1%	
Sold Listings	11	14	+ 27.3%	73	46	- 37.0%	
Median Sales Price*	\$525,000	\$489,000	- 6.9%	\$535,500	\$500,000	- 6.6%	
Average Sales Price*	\$581,277	\$521,214	- 10.3%	\$582,701	\$528,152	- 9.4%	
Percent of List Price Received*	103.5%	97.6%	- 5.7%	101.8%	97.7%	- 4.0%	
Days on Market Until Sale	17	40	+ 135.3%	24	45	+ 87.5%	
Inventory of Homes for Sale	46	48	+ 4.3%				
Months Supply of Inventory	3.1	4.9	+ 58.1%				

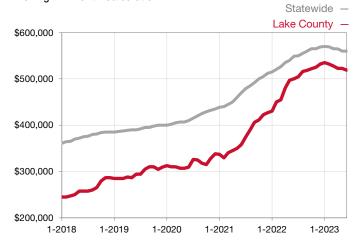
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	0	1		2	8	+ 300.0%	
Sold Listings	0	0		2	1	- 50.0%	
Median Sales Price*	\$0	\$0		\$614,950	\$260,000	- 57.7%	
Average Sales Price*	\$0	\$0		\$614,950	\$260,000	- 57.7%	
Percent of List Price Received*	0.0%	0.0%		100.4%	93.2%	- 7.2%	
Days on Market Until Sale	0	0		101	229	+ 126.7%	
Inventory of Homes for Sale	2	6	+ 200.0%				
Months Supply of Inventory	2.0	2.0	0.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

Statewide —
Lake County —

\$600,000
\$500,000
\$300,000
\$200,000
\$100,000

1-2020

1-2021

1-2022

1-2023

1-2019

1-2018