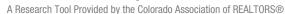
Local Market Update for June 2023





Not all agents are the same!





Seventh Congressional District

Single Family	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	1,251	902	- 27.9%	5,649	4,347	- 23.0%	
Sold Listings	887	725	- 18.3%	4,451	3,663	- 17.7%	
Median Sales Price*	\$586,000	\$590,000	+ 0.7%	\$587,000	\$560,000	- 4.6%	
Average Sales Price*	\$658,085	\$643,463	- 2.2%	\$637,510	\$610,111	- 4.3%	
Percent of List Price Received*	103.2%	100.8%	- 2.3%	105.1%	100.2%	- 4.7%	
Days on Market Until Sale	11	23	+ 109.1%	11	34	+ 209.1%	
Inventory of Homes for Sale	1,216	920	- 24.3%				
Months Supply of Inventory	1.5	1.5	0.0%				

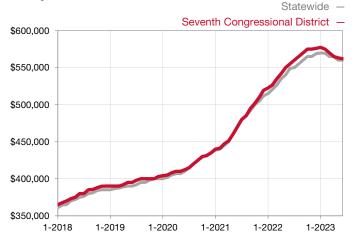
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year	
New Listings	480	385	- 19.8%	2,394	1,955	- 18.3%	
Sold Listings	424	330	- 22.2%	2,142	1,647	- 23.1%	
Median Sales Price*	\$390,000	\$381,000	- 2.3%	\$380,000	\$373,500	- 1.7%	
Average Sales Price*	\$414,388	\$414,528	+ 0.0%	\$398,233	\$397,480	- 0.2%	
Percent of List Price Received*	103.9%	100.2%	- 3.6%	105.2%	100.0%	- 4.9%	
Days on Market Until Sale	9	26	+ 188.9%	11	28	+ 154.5%	
Inventory of Homes for Sale	361	336	- 6.9%				
Months Supply of Inventory	0.9	1.2	+ 33.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

