

Local Market Update for July 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
Key Metrics						
New Listings	24	24	0.0%	175	192	+ 9.7%
Sold Listings	18	18	0.0%	119	102	- 14.3%
Median Sales Price*	\$200,000	\$156,000	- 22.0%	\$186,000	\$145,500	- 21.8%
Average Sales Price*	\$193,944	\$164,800	- 15.0%	\$217,795	\$162,911	- 25.2%
Percent of List Price Received*	92.9%	91.8%	- 1.2%	95.7%	93.1%	- 2.7%
Days on Market Until Sale	68	102	+ 50.0%	80	90	+ 12.5%
Inventory of Homes for Sale	55	92	+ 67.3%	--	--	--
Months Supply of Inventory	3.1	5.8	+ 87.1%	--	--	--

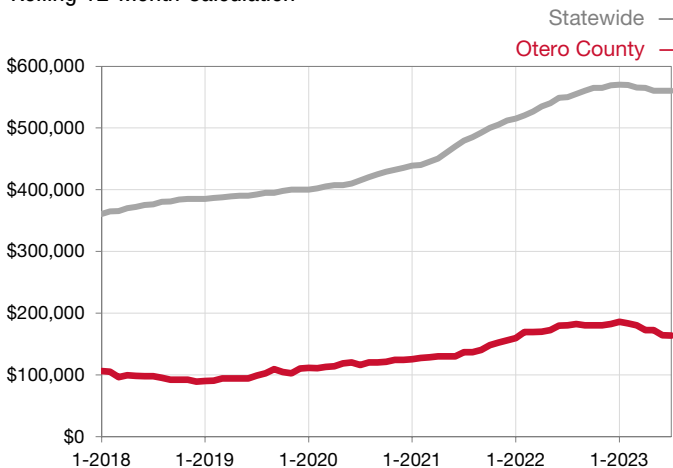
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	1	2	+ 100.0%
Sold Listings	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Average Sales Price*	\$0	\$0	--	\$128,000	\$65,000	- 49.2%
Percent of List Price Received*	0.0%	0.0%	--	102.4%	72.2%	- 29.5%
Days on Market Until Sale	0	0	--	298	71	- 76.2%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

